

CAD IT S.p.A.
Statutory Financial Statements
at 31-12-2012

*This document has been translated into English for the convenience of readers outside of Italy.
The original Italian version remains the definitive and authoritative document.*

CAD IT S.p.A.

Registered office in Verona, Via Torricelli No. 44/a
 Share capital € 4,669,600 fully paid in.
 Tax code and Verona Company Register No. 01992770238
 Chamber of Commerce REA No. 210441

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Financial statements at 31 December 2012

Drawn up in accordance with CONSOB resolution no. 11971 of 14 May 1999 and subsequent changes and integrations

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BOARD OF DIRECTOR AND AUDITORS

BOARD OF DIRECTORS ⁽¹⁾

GIUSEPPE DAL CORTIVO
Chairman and Managing Director

LUIGI ZANELLA
Vice Chairman and Managing Director

GIAMPIETRO MAGNANI
Vice Chairman and Managing Director

PAOLO DAL CORTIVO
Managing Director

MAURIZIO RIZZOLI ⁽²⁾
Director

JÖRG KARSTEN BRAND
Director

FRANCESCO ROSSI ⁽²⁾
Director and lead independent director

LAMBERTO LAMBERTINI ⁽²⁾
Independent Director

STATUTORY AUDITORS ⁽¹⁾

RICCARDO FERRARI
Chairman

GIAN PAOLO RANOCCHI
Statutory Auditor

RENATO TENGATTINI
Statutory Auditor

AUDITORS: BDO S.p.A.



⁽¹⁾ Appointed on 26 April 2012; office expires with the shareholders' meeting for the approval of the 2014 financial statements.

⁽²⁾ Member of the Control and Risk Committee; member of the Nominating and Compensation Committee.

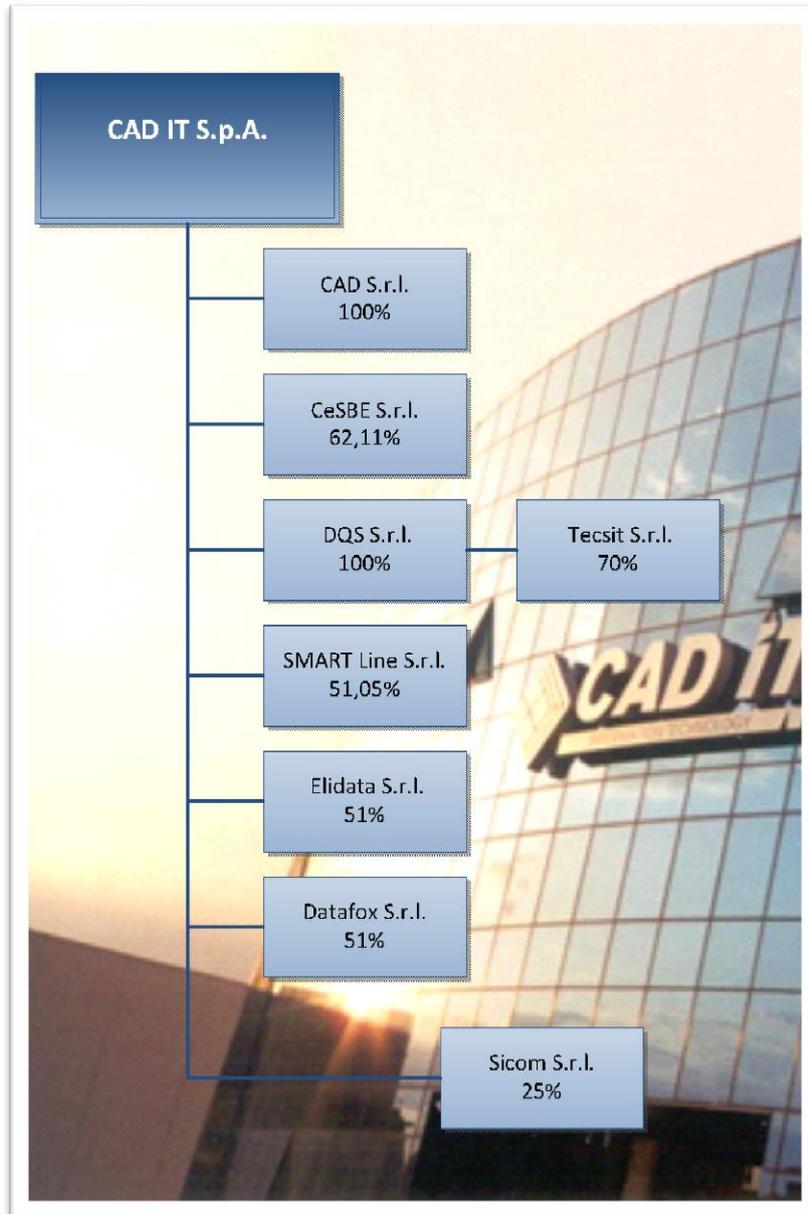
The main powers reserved in the statute to the Board of Directors are the examination and approval of the strategic, industrial and financial plans of the company; the purchase, sale, exchange or transfer of fixed assets and real estate rights; the granting of collateral on fixed assets; the set up of new subsidiaries and the take-over, acquisition or sale of corporate investments; the acquisition, sale, exchange or transfer of the whole company or of business lines; the underwriting of obligations, commitments and responsibilities which, either singularly or jointly with other connected negotiations, come to more than €4,000,000; the nomination of managing directors; the release of warranties and real or personal guarantees of any kind to the sum of more than €2,000,000 for each individual transaction and, if in the interest of subjects other than the Company and its subsidiaries, to any sum whatsoever; the examination and preventive approval of significant transactions including those with company related parties and company subsidiaries; verification of the appropriateness of the administrative and organisational structure and the general accounting, the internal control system and any conflicts of interest.

The Chairman and Managing Director of the parent company CAD IT S.p.A., Giuseppe Dal Cortivo, is authorised to perform all ordinary and extraordinary administrative duties, excluding only those which can not be delegated by law and those assigned to the Board of Directors by article 19 of the company by-laws.

The Vice-Chairmen Giampietro Magnani and Luigi Zanella, pursuant to article 20 of the company by-laws, carry out vicarious functions to those of the President in case of his absence or impediment. The managing directors, Giampietro Magnani and Luigi Zanella, will have full ordinary administrative power including the faculty to prepare reports and to order banking transactions, within the limits of account availability and credit worthiness with the power to act alone for each individual transaction to the amount of Euro 2,000,000 (two million) and with the joint signature of another managing director for each individual transaction to the amount of Euro 4,000,000 (four million); furthermore, the aforementioned directors will have the power and faculty, with their single free signature, to purchase and/or sell registered assets, with the exception of boats and airplanes of any kind.

The Managing Director Paolo Dal Cortivo will have full ordinary administrative power including the faculty to prepare reports and to order banking transactions, within the limits of account availability and credit worthiness, with the power to act alone for each individual transaction to the amount of Euro 2,000,000 (two million) and with the joint signature of another managing director for each individual transaction to the amount of Euro 4,000,000 (four million). The said Managing Director will have ordinary administrative power to represent the Company in terms of relations with institutional investors and shareholders as well as with Borsa Italiana S.p.A. and Consob, by sending them communications and information, including anything required by the laws in force and/or the international best practice rules in respect of the laws and rules themselves and any internal regulations.





CAD IT Group at 31/12/2012

DIRECTORS' REPORT ON OPERATION

This management report is an integral part of CAD IT S.p.A.'s annual financial report at 31/12/2012 and includes references to the important events which occurred during the financial year and their incidence on the balance sheet, together with a description of both CAD IT S.p.A.'s and the Group's primary risks and uncertainties.

The balance sheet at 31st December 2012 was drafted to conform with the applicable international accounting standards recognised in the European Community in accordance with EC regulation no. 1606/2002 issued by the European Parliament and Council on 19th July 2002 and with the provisions laid down in art. 9 of Leg. Dec. no. 38/2005, as well as in observance of Consob regulation no. 11971 of 14th May 1999 and subsequent modifications and integrations.

CAD IT S.p.A. is obliged to draft a consolidated balance to which reference may be made for further information on the Group's result and economic-financial situation.

Unless otherwise indicated, the monetary quantities in the accounting tables and those quoted in the notes, are expressed in thousands of Euro. Due to this rounding off, the sum of the details in some charts containing specific figures may differ from the total amount.

Information on CAD IT S.p.A.

CAD IT was set up as a joint stock company under Italian law. The registered office and the administrative and operating offices are in Via Torricelli 44/a, Verona. The company is registered in the Verona Company Register under no. 01992770238. Share capital amounts to € 4,669,600, fully subscribed and paid-in, and comprises 8,980,000 ordinary shares. There are no other action categories. These shares are nominal and cannot be divided. Each of them entitles to one vote in the ordinary and extraordinary meetings of the company and to the execution of all other corporate and property rights in accordance with the law and the company's by-laws. The company is listed in the STAR market of the Italian stock exchange.

CAD IT S.p.A. is not subject to the control of any other company, as provided by article 2359 of the Italian Civil Code and it is fully responsible for defining its own general and operational strategic policies. CAD IT S.p.A. manages and coordinates its own subsidiaries.

Activities of the Group

CAD IT is the leader of a group that is one of the most dynamic organisations in the Italian information technology sector.

For over 35 years, the Group has been dealing with the banking and insurance market and the world of business and public administration by offering software solutions, maintenance, personalisation, integration and other correlated services from application management to outsourcing, consultancy to training.

The CAD IT Group operates in Italy with its own branches and Group companies. Its Head Office is in Verona but there are other units in Milan, Rome, Prato, Padova, Mantua.

CAD IT is leader in the Italian software market for the banking sector with its main product, Financial Area, a programme which completely manages all functions connected to negotiation, settlement and administration of security transactions, debentures, derivatives (in any currency) and adopted, according to company estimations, by about 90% of Italian banking outlets.

In addition, the Group boasts long-standing activity in the industrial sector and the capacity to offer solutions for e-business, credit and industrial companies in constant evolution.

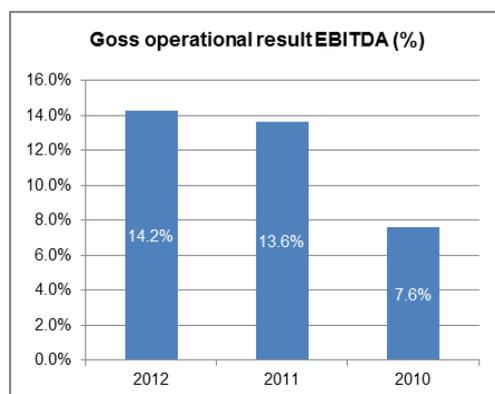
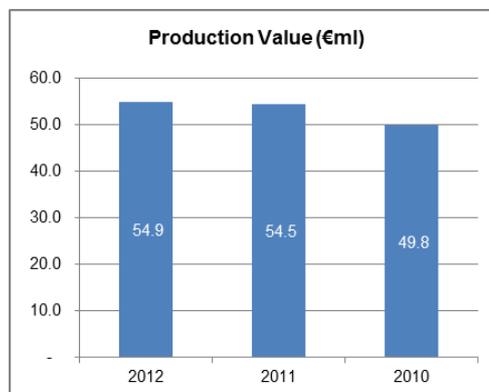
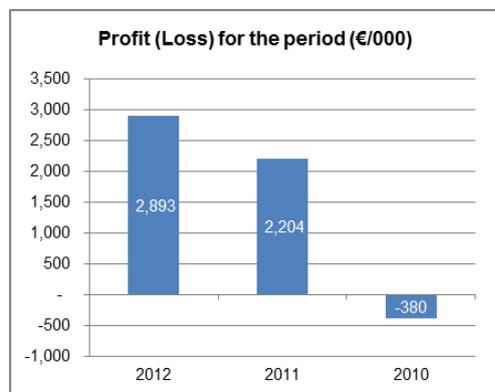
Solutions for public administration make up the newest sector but they capitalize the Group's traditional abilities like its more than 30-years experience in developing computer systems for public body.

Synthesis of CAD IT's results

	31/12/2012		31/12/2011		Variations	
	€/000	% PV	€/000	% PV	absolute	%
Production value	54,917	100.0%	54,491	100.0%	426	0.8%
Added value	28,026	51.0%	27,646	50.7%	380	1.4%
Gross operational result (EBITDA)	7,821	14.2%	7,437	13.6%	384	5.2%
Operational result (EBIT)	4,027	7.3%	4,006	7.4%	21	0.5%
Ordinary result	4,456	8.1%	4,255	7.8%	201	4.7%
Pre-tax result	4,491	8.2%	4,143	7.6%	348	8.4%
Income taxes	(1,598)	(2.9%)	(1,939)	(3.6%)	341	(17.6%)
Profit for the period	2,893	5.3%	2,204	4.0%	689	31.2%
Total Comprehensive income	2,847		2,167		680	31.4%

	31/12/2012	31/12/2011
Total Assets	93,675	94,154
Total Equity	57,262	56,570
Net short-term financial position/(indebtedness)	4,079	6,215
Net financial position / (indebtedness)	4,079	6,215

Employees at the end of the period (number)	295	288
Employees (average number in the period)	292	289



Analysis of CAD IT S.p.A. income results

	31/12/2012		31/12/2011		Variations	
	€/000	% PV	€/000	% PV	absolute	%
Income from sales and services	50,037	91.1%	49,639	91.1%	398	0.8%
Asset increases due to internal work	4,143	7.5%	4,380	8.0%	(237)	(5.4%)
Other revenue and receipts	737	1.3%	471	0.9%	265	56.3%
Production value	54,917	100.0%	54,491	100.0%	426	0.8%
Purchase costs	(254)	(0.5%)	(295)	(0.5%)	41	(13.9%)
Service costs	(26,265)	(47.8%)	(26,181)	(48.0%)	(84)	0.3%
Other operational costs	(371)	(0.7%)	(369)	(0.7%)	(2)	0.7%
Added value	28,026	51.0%	27,646	50.7%	380	1.4%
Labour costs	(19,050)	(34.7%)	(19,214)	(35.3%)	164	(0.9%)
Other administrative expenses	(1,155)	(2.1%)	(995)	(1.8%)	(159)	16.0%
Gross operational result - EBITDA	7,821	14.2%	7,437	13.6%	384	5.2%
Allocation to fund and credit depreciation	(130)	(0.2%)	0	0.0%	(130)	-
Intangible fixed asset amortization	(3,128)	(5.7%)	(2,868)	(5.3%)	(260)	9.1%
Tangible fixed asset amortization	(535)	(1.0%)	(563)	(1.0%)	27	(4.9%)
Operational result - EBIT	4,027	7.3%	4,006	7.4%	21	0.5%
Financial income	457	0.8%	251	0.5%	206	81.9%
Financial expenses	(28)	(0.1%)	(3)	(0.0%)	(26)	-
Ordinary result	4,456	8.1%	4,255	7.8%	201	4.7%
Revaluations and depreciations	35	0.1%	(112)	(0.2%)	147	(131.3%)
Pre-tax result	4,491	8.2%	4,143	7.6%	348	8.4%
Income taxes	(1,598)	(2.9%)	(1,939)	(3.6%)	341	(17.6%)
Profit for the period	2,893	5.3%	2,204	4.0%	689	31.2%

The CAD IT financial statement for the 2012 financial period closed showing an increase in results and profitability margins compared to 2011 financial period. The result for the period was in credit by Euro 2,893 thousand, compared to Euro 2,204 thousand of 2011 financial period.

The value of production for the period, showing a 0.8% increase, was mainly due to revenues from sales and services to the amount of Euro 50,037 thousand (+0.8% compared to Euro 49,639 thousand in 2011).

Increases in internal work capitalised under fixed assets, due to the use of resources to develop new procedures and the company's own software bank, came to Euro 4,143 thousand, showing a decrease compared to the Euro 4,380 thousand in 2011 financial period.

The other revenues and equivalent earnings, which came to Euro 471 thousand in 2011, stood at Euro 737 thousand. This item includes Euro 620 thousand for IRES refund for not deducting IRAP on costs for employees and assimilated, art. 2, Legislative Decree 201/2011; moreover includes contributions allocated by interprofessional funds for financing of company training plans (Euro 77 thousand).

The Euro 28,026 thousand added value increased by 1.4% compared to Euro 27,646 thousand in 2011 financial period, increasing marginality at 51.0% of the value of production (50.7% in 2011).

Purchase costs of Euro 254 thousand decreased by Euro 41 thousand, compared to Euro 295 thousand of 2011. Service costs to the value of Euro 26,265 thousand were substantially in line with previous financial period, and include Euro 18,539 thousand costs towards subsidiaries.

The EBITDA Gross Operational Result stood at Euro 7,821 thousand (equal to 14.2% of the value of production) compared to Euro 7,437 thousand for 2011 (equal to 13.6% of the relative value of production), mainly as a result

of the increase in production value.

Labour costs of the year came to Euro 19,050 thousand, decrease compared to previous year (Euro 19,214 thousand). Labour costs included the effect deriving from the actuarial calculation, in accordance with IAS 19, of the Severance indemnities debt towards employees (Euro 6 thousand in 2012 and Euro 124 thousand in the period 2011). The average number of employees of the year was 292 units, compared to 289 units in 2011.

Other administrative costs came to Euro 1,155 thousand, increased compared to Euro 995 thousand in 2011 financial period.

Amortization contributions for the period stood at Euro 3,128 thousand in regard to intangible assets and Euro 535 thousand for tangible assets, compared to Euro 2,868 thousand and Euro 563 thousand in the year 2011.

The EBIT Operational Result of the period was therefore in credit by Euro 4,027 thousand compared to Euro 4,006 thousand in the previous year.

The net financial management result was in credit by Euro 429 thousand and mainly refer to cashed dividends from associate Sicom S.r.l. (Euro 159 thousand) and from subsidiary Cesbe Srl (Euro 118 thousand) as well as interest on bank deposits and capitalisation insurance policies (Euro 168 thousand).

The ordinary result was in credit by Euro 4,456 thousand compared to Euro 4,255 thousand in 2011.

Positive for Euro 35 thousand also the result of the voice revaluations and depreciations, compared to a negative result of Euro 112 thousand in 2011. This item includes the capital gain generated on the sale of assets available for sale.

The pre-tax result of 2012 was in credit by Euro 4,491 thousand equal to 8.2% of the value of production (previous year Euro 4,143 thousand equal to 7.6% of its value of production).

Income taxes amounted to Euro 1,598 thousand compared to Euro 1,939 thousand in the 2011 financial period.

The 2012 result was therefore in credit by Euro 2,893 thousand, compared to Euro 2,204 thousand of previous financial period.

The total result of the 2012 financial period was in credit by Euro 2,847 thousand (compared to Euro 2,167 thousand of the period 2011).

The Company's Net Financial Position was in credit by Euro 4,079 thousand, a decreased compared to Euro 6,215 thousand at the end of 2011.

Financial indicators

The following table shows some synthetic indicators that compare the last three financial periods of reference, expression to the conditions of patrimonial, economic and financial balance.

Patrimonial soundness analysis aims at estimating the company's ability to maintain financial equilibrium in the medium-to-long term. This ability depends on two types of factors: the financing structure for medium/long-term uses and the composition of financing sources.

In reference to the first aspect, on the assumption that the recovery time of these uses must logically be correlated to the recovery time of the sources, the chosen indicators to analyze these correlations are the following.

ASSET FINANCING INDICATORS		2012	2011	2010
Primary structure margin	<i>Shareholders' equity – Non-current assets</i>	1,768	1,758	991
Primary structure quotient	<i>Shareholders' equity / Non-current assets</i>	1.03	1.03	1.02
Secondary structure margin	<i>(Shareholders' equity + Non-current liabilities) – Non-current assets</i>	8,256	8,346	7,455
Secondary structure quotient	<i>(Shareholders' equity + Non-current liabilities) / Non-current assets</i>	1.15	1.15	1.14

In reference to the second aspect, regarding the composition of financing sources, the following indicators are given.

FINANCING STRUCTURE INDEXES		2012	2011	2010
Total debt quotient	$(\text{Non current Liabilities} + \text{Current liabilities}) / \text{Shareholders' equity}$	0.64	0.66	0.57
Financial debt quotient	$\text{Financing liabilities} / \text{Shareholders' equity}$	0.03	-	-

In reference to earning capacity analysis, the following indicators, which are frequently used in company practices, are shown below in order to monitor the remuneration of the invested capital over time.

EARNING CAPACITY INDEXES		2012	2011	2010
Net ROE	$\text{Net result} / \text{Average Shareholders' equity}$	5.08%	3.97%	(0.68%)
Gross ROE	$\text{Gross result} / \text{Average Shareholders' equity}$	7.89%	7.47%	0.68%
ROI	$\text{Operational result} / (\text{Invested operating capital} - \text{Average operational liabilities})$	9.29%	9.78%	0.85%
ROS	$\text{Operational result} / \text{Sales income}$	8.05%	8.07%	0.73%

The following solvency indicators are frequently used to study the company's ability to maintain financial equilibrium in the short term, i.e. to face short-term expenses (current liabilities) with existing liquid assets (immediate liquidity) and expected short-term receipts (deferred liquidity). Consequently, on the assumption that the recovery time for uses must "logically" be correlated to the recovery time for sources, the indicators for studying this correlation are the following.

SOLVENCY INDICATORS		2012	2011	2010
Availability margin	$\text{Current assets} - \text{Current liabilities}$	8,256	8,346	7,455
Availability quotient	$\text{Current assets} / \text{Current liabilities}$	1.28	1.27	1.30
Treasury margin	$(\text{Deferred liquidity} + \text{Immediate liquidity}) - \text{Current liabilities}$	7,873	8,100	7,116
Treasury quotient	$(\text{Deferred liquidity} + \text{Immediate liquidity}) / \text{Current liabilities}$	1.26	1.26	1.29

The short-term situation¹

After a 2011 already characterized by a sharp slackening in the international economy, in 2012 world economic activity remained weak.

The latest data currently available indicate that world trade stagnated in the third quarter under the impact of the sharp contraction of demand in Europe. Trade also remained weak in the final months of the year.

The risks for the world economy have diminished following the accord reached in the United States to avert the fiscal cliff, the subsidence of financial tensions in the euro area and the improvement in the outlook in the emerging countries, but they have not vanished. Global economic activity remained slack in the second half of 2012, and the leading forecasters have trimmed their projections for the growth of world trade this year.

Economic activity in the euro area continued to weaken in the last quarter of 2012. The consequences of the financial tensions that hit several euro-area countries during the year and the effects of the necessary fiscal consolidation measures have now also spread to what had been considered the more robust economies.

However, after the EC B's announcement of Outright Monetary Transactions in the summer and the progress made at European level in managing imbalances and developing a single supervisory mechanism for banks, sovereign debt tensions subsided significantly, leading to easier monetary conditions.

¹ Data source: Banca D'Italia, Economic Bulletin no. 67, January 2013

The recession in the Italian economy stretched into the second half of 2012.

In the third quarter of 2012 Italy's GDP diminished at a markedly more modest pace, by 0.2 per cent, compared with the contraction of approximately one percentage point over the previous three quarters. Net foreign demand contributed, while domestic demand contracted, reflecting the persistent weakness of household consumption and gross fixed investment.

The cyclical situation remained negative in the fourth quarter as well. The economic indicators show a further fall in GDP; industrial output declined again. According to the information available, economic activity is likely to remain weak in the first quarter of 2013.

Regarding Italian banking system, according to the latest consolidated quarterly reports, the operating profitability of the five largest Italian banking groups improves slightly in the first nine months of 2012 compared with the same period of 2011. Excluding extraordinary items connected with goodwill impairments, ROE rose by about 1 percentage point on an annual basis compared with the same period of 2011, to 3.3 per cent. The capital strengthening of the five largest Italian banking groups continued in the third quarter of 2012.

Significant events of the period

On 30th December 2011, the Shareholders' Meetings for SGM S.r.l., Bit Groove S.r.l., Netbureau S.r.l. and CAD S.r.l., companies all entirely controlled by CAD IT S.p.A., with a view to simplifying and reorganising the group, drawn up a merger agreement to incorporate the former three companies into the latter. Consequently, CAD S.r.l. increased its company capital from Euro 130,000 to Euro 295,500, attributing the increase to the one partner company, CAD IT S.p.A. The accounting and fiscal effects of the merger started as of 1st January 2012.

The transaction allowed the reduction of administrative costs and greater financial efficiency.

On 26th April 2012, the Ordinary Shareholders' Meeting approved the Annual Financial Statements at 31st December 2011 and decided the distribution of an ordinary dividend of Euro 0.24 per share. The dividend will be paid from 10th May 2012. Dividend payment resulted in a cash outlay of Euro 2,155 thousand. The Shareholders' Meeting also approved the first section of the Remuneration Report ex article 123-ter of Leg. Dec. 58/1998 (available in the Company's website) and has nominated the Board of Directors and the Board of Auditors, whose office expires with the shareholders' meeting for the approval of the 2014 financial statements, and determine their remuneration.

Activities regarding the development and sale of new products for both traditional and new types of clients continued throughout the period.

In January, CAD IT, in collaboration with Micro Focus, organized an event where the company presented its own innovation ideas and software platform for insurance finance.

In March was held a meeting for CAD IT'S Finance Area customers. This event has provided an opportunity to meeting for professionals working in the IT field for finance of banking institutions, with the direct testimony of a leading Italian Banking Group that explained about "user experience" relative Finance Area WEB 2.0, arousing a good deal of curiosity and considerable interest among the other participants.

Moreover, there was the intervention by a leading German financial institution, which outlined the success it is having by implementing the EasyMatch reconciliation module, part of the Finance Area suite, in Germany.

A number of technological innovations, such as multi-channelling and the system's availability in multiplatform, were also presented. The meeting included a discussion on the mutual actions to adopt in order to face challenging developments in the law, such as FATCA and Target 2 Securities (TS2). In additional explicitly dedicated sessions, the customers were able to preview the new 2012 models and Finance Area's developmental roadmap where CAD IT presented the following solutions:

- New Fund Allocation;
- Reconciliations;
- Branch (Front end) consultancy;
- Reporting and multi-channelling;



- Corporate Actions Suite;
- New financial products: deposit certificates, gold bars and coins, liquid accounts,
- Accumulation plans and mixed packages;
- Property portfolio analysis.

In April CAD IT attended the SMAU in Padua, at the Fujitsu Village. During the 2-day event, were presented services and software solutions Infor Lawson M3, international ERP for large industrial companies, and Sigmaweb, enterprise ERP for small and medium-sized companies.

- Infor Lawson M3 Enterprise is the international ERP designed to manage all large industrial company processes. With more than 4,500 customers in 40 countries, M3 Enterprise provides integrated instruments for managing a company's "core" processes: from finance to relations with the clientele, from production to the supply chain. M3 Enterprise is up and running in Italy in national and international large-sized companies and is being used by some leading companies in the food, chemical and pharmaceutical, fashion, plastic, packaging and machinery maintenance and rental sectors.
- Sigmaweb is a modular and flexible ERP solution designed to manage all the organisational and productive aspects of small to medium-sized companies. It targets production, commercial and service companies with hundreds of customers throughout Italy. Accessible by means of browsers, even on demand, Sigmaweb supports the following activities: finance, assets and liabilities, production, scheduling, logistics and commercial management.

In September CAD IT participated to the "Tablet & Cloud Computing: Opportunities and Challenges" event organized by Centrobanca, during which was discussed the impact of new developments in ICT.

Moreover, in October CAD IT participated to the "Smarter Computing in the new IT age" event organized by IBM, during which was discussed the evolution of IT infrastructure Smarter Computing model emphasizing the organizational and economic benefits that IT can bring to the company from business results point of view.

A new contract was signed with Equitalia in December which covers activities up to 31st December 2015. The total value of the new contract is Euro 25 million and it guarantees the continuation of IT services to the Equitalia Group's companies. The services are carried out on CAD IT's "Sistema Esazione Tributi" (SET) platform which Equitalia decided to adopt in 2010 as the National IT solution to support the Companies that manage public tax collection. The new contract involves the provision of application management services, including corrective and adaptive maintenance and expert assistance in relation to all the software acquired and all subsequent future software developments.

Moreover, the activities with Xchanging UK Ltd (a company that supplies security administration services for the German and British market and which holds a 10% share in CAD IT S.p.A.) through which the CAD IT Group aims at increasing its revenues in Italy and also to diversify its business in geographical terms, is continuing.

Human Resources

CAD IT takes maximum care of its own human resources, which it has always considered as a precious patrimony, a central and critical factor for a group that aims at innovation in a rapidly and constantly changing sector.

Continual training leads to the development of know-how and an ability to innovate, as well as a systematic transfer of skills, in a process of constant improvement based on attention to its own human resources, their motivation and their involvement in company objectives.

Each year, therefore, a great deal of attention is paid to the development and training of staff through an analysis of their needs, the defining of plans and training courses, the carrying out of courses, both internally and on the premises of qualified external organisations, and the evaluation of training activities.

2012 saw 7.1 thousand hours taken up by training (4.9 in 2011) to support operational activities and professional development, with the involvement of 267 resource units (286 in 2011) and an average of 26 hours of training per resource unit (compared to 17 hours in 2011). The main training areas were: IT and technical updating, health and safety at work, foreign languages, company organisation and managerial training.



CAD IT's and Group research and development

In relation to activities aimed at consolidating traditional business, the production of new modules to increase the functional and technological development of the considerable range of software installed is still underway within the Group.

The creation and use of new computer systems aimed at diversifying the Group's offer towards those sectors bordering on the ones in which it is already present, is still underway.

As regards new projects, development are continuing on the SIBAC GS platform. Development and innovation activities for the Finance Area Web Suite is particularly intense with the aim to improve user experience and create new functions or modules required by the national and international markets (like, for example, Easy Match). Investments are still being ploughed into the innovation and extension of specialised modules for financial insurance management whose area covers all processes relating to company investment management from front to back office.

CAD IT, in activities aimed at developing its own range of products, is also creating solutions linked to the new laws (for example, Solvency II, Target 2 Securities and FATCA).

Activity in the production of specialised modules for the business intelligence (Managerial Information System) area is also continuing, especially in regard to risks, fraud and long-distance control.

Investment to enrich the offer range of solutions and services for Public Administration and authorities for the management of local taxes is also continuing.

Investments

Investments in tangible and intangible fixed assets came to a total of Euro 4,509 thousand in the 2012 financial period (Euro 4,772 thousand in the previous year).

The consistent amount of investment derives from strategic decisions taken by the Board of Directors and management, who have approved the development of a large number of products, projects and new technologies in order to be ready for development lines in the sector and to be able to propose an updated range of products that can quickly satisfy market demand.

<i>Summary of investments</i>	<i>Period 2012</i>	<i>Period 2011</i>	<i>Variations</i>
Intangible fixed assets	198	261	(63)
Assets under development and payments on account	4,145	4,389	(244)
Plant, machinery and equipment	165	121	44
Total investments in tangible and intangible fixed assets	4,509	4,772	(263)

Investments in intangible fixed assets mainly regard the development and purchasing of software for licensing to the clients or instrumental software to be used by the Firm for its own activity.

Related parties transactions

As for transactions carried out with related parties, including transactions between the Group's companies, it is hereby pointed out that these are neither considered abnormal nor unusual and are part of the normal course of activities among the Group's companies. These transactions are governed by market conditions, taking into account the characteristics of the assets and services in question.

Information about the relationships with related parties, including those required by the Consob Communication of 28th July 2006, can be found in the consolidated Balance Notes and financial Period Balance.



Relationships with subsidiaries, associates and parent companies

As the head of a group of companies, it holds relations of a commercial and financial nature with its sister companies and subsidiaries. The relations entertained between the Group's companies are governed by competitive conditions in terms of market, taking into account the quality of the goods and services in question. A summary of the revenues and costs, as well as the credit and debit position of CAD IT S.p.A. , as of 31st December 2012, are shown in the table below:

<i>Company</i>	<i>CAD IT revenues</i>	<i>CAD IT interests income</i>	<i>CAD IT costs</i>	<i>CAD IT debt</i>	<i>CAD IT credit</i>
CAD S.r.l.	1,070		10,380	10,444	2,784
CeSBE S.r.l.	472		2,932	4,869	598
DQS S.r.l.	23	12	2,533	1,368	788
SmartLine Line S.r.l.	52		1,707	1,602	137
Elidata S.r.l.	48	1	830	749	7
Datafox S.r.l.	11		158	146	5
Tecsit S.r.l.	1				7
Total	1,678	13	18,539	19,177	4,326

For further information on relations between the Group's companies, please refer to the management's report in the Consolidated Financial Statement at 31 December 2012.

Shares held by managerial and controlling organs and by the managers with strategic responsibilities

The shares held, both in CAD IT S.p.A. and the other companies it controls, by members of the administrative and controlling bodies, general managers and other managers with strategic responsibilities, as well as not legally separated spouses and children under 18, either directly or through controlled companies, trust companies or third parties, are outlined in the *Remuneration Report* in accordance with art. 84-quater, paragraph 4, of Consob Regulation no. 11971, along with the established criteria in Attachment 3A, Table 7-ter.

Information relative to payments for any security of the main company or its direct or indirect subsidiaries to Board members or auditors and to managers with strategic responsibilities are shown in the *Remuneration report*.

Corporate Governance and Internal Control System

CAD IT adheres and conforms to the Governance Code for listed companies published by Borsa Italiana (hereinafter, "Corporate Governance Code") which is available for consultation on the Borsa Italiana website.

In December 2011, Borsa Italiana's Corporate Governance Committee published a new edition of the Corporate Governance Code, adding some significant innovations to the previous version.

In the course of 2012 CAD IT concluded to adjust its procedures and behaviour in order to be able to solidly apply the New Code's principles and recommendations, as shown in the *Corporate governance and property asset report*.

CAD IT considers and defines its Internal Control System as "a set of rules, procedures and organisational structures aimed at achieving, by means of a suitable identification, measurement, management and monitoring process of the principle risks, the running of a healthy, correct and coherent business with pre-established objectives". The internal system for managing risk and control in financial information technology is a constitutive part of a broader Internal Control System. This system also aims at guaranteeing trustworthiness, accuracy, reliability and timeliness of the company and the Group's financial information technology.

The Internal Control System is the mainstay on which *Corporate Governance* stands and is the catalyzing



element of all subjects and functions that, each in their own way, contribute to the healthy, correct and coherent running of the business in order to give maximum sustainable value to every activity within the organisation.

Essential parts of the Internal Control System are the Code of Ethics and the Management and Control Organisation Model adopted by the Board of Directors in accordance with the norms concerning "Company administrative responsibility rules" in Leg. Dec. no. 231/2001 and subsequent modifications.

The Management and Control Organisation Model ex Leg. Dec. No. 231/01 according to intervening developments in the norms and laws includes the Health and Safety at Work System (with relative manual and procedures) in accordance with the UNI/INAIL guidelines which represent a best practice standard of reference for compliance to the provisions in Leg. Dec. 81/08.

More information about the corporate governance system adopted, information on property assets and adhesion to Corporate Governance regulations is provided on the *Corporate governance and property asset report*, in accordance with articles 123 bis and 124 ter TUF and 89 bis Consob Issuer Regulations, which the CAD IT S.p.A. Board of Directors annually approves. The report is published at the same time as this financial reporting and is available for public viewing in the Investor Relations sector of the company's Internet site: www.caditgroup.com.

The main risks and uncertainties to which CAD IT S.p.A and the Group are exposed

The Company has an internal control system made up of a set of rules, procedures and organisational structures aimed at achieving the healthy and correct running of the business also through a suitable process for identifying, managing and monitoring the principle risks that could present a threat to achieving company objectives.

This paragraph describes the risk factors and uncertainties relating to the economic-legal and market context and which can considerably influence the Company's performance. The specific risks that can determine the generation of obligations within the Company are, however, the object of evaluation when determining the relative earmarking and are mentioned in the balance notes together with the potential liabilities found. Additional risks and uncertain events that cannot be foreseen, or are considered improbable at the moment, could still affect the activities, the economic and financial conditions and the prospects of the company and the Group.

CAD IT adopts specific risk factor management procedures aimed at maximising the value for its shareholders by activating the necessary measures to prevent any risks inherent to the Group's activities.

CAD IT S.p.A., in its position as Parent Company, is exposed to the same risks and uncertainties described below to which the entire Group is exposed.

External Risks

Risks connected to the general conditions of the economy and sector

The information technology consultancy market is linked to the economic trend of industrialised countries where the demand for highly technological products is higher. A continuation of the weak economic global situation at both a national and/or international level could reduce demand for the Group's products with a consequent negative effect on the economic, patrimonial and financial situation of the Group itself.

The main market outlet in which currently the Group deals is the banking and finance sector, which historically has never been subject to significant criticality.

As of 2008, global financial markets were subjected to strong turbulence which led to a marked slowdown of the economy. The global economic recession of 2008 and 2009 which practically affected all geographical areas and all economic sectors of more developed countries, led to a sharp contraction of demand.

The latest periods showed weak signs of global recovery, but the economic projections are still uncertain.

A prolonged continuation of this notable weak situation, or an even further degeneration, could cause a negative effect on the economic, patrimonial and financial situation of the Group.



Risks connected to the rapid evolution in technologies, customer needs and reference norms

The sector in which the Group operates is characterized by fast and complicated technological changes and a constant development in skills and professionalism. Furthermore, an increase in customer needs, together with any changes in the laws, means that the software for the banking sector and other financial institutions has to be constantly updated.

The Group makes substantial investments in the development of new projects and new technologies, not only in order to promptly satisfy market demand, but also to anticipate development lines by proposing a range of new products as a factor able to influence, in turn, the type of user demand. Therefore, a reduction in customer tendency towards buying the new technologies offered could expose the Group to the risk of not earning enough to cover the investments sustained.

These investments cannot, however, guarantee that the Group will always be able to recognise and use innovative technological instruments, exclude the risk of the obsolescence of existing products or ensure the Group's ability to develop and introduce new products or renew existing ones in good time for the customer and adequately for the market. The above-described situations are a significant potential risk for the Group's activities and its economic and financial results.

Risks connected to the high competition in the sector in which the Group operates

The Information Technology market is highly competitive. Some competitors could try to expand and damage the Group's market share. Moreover, the intensification of competition levels and the possible entry into the Group's reference sector of new subjects with good human resources, financial and technological backing that can offer more competitive prices, could influence the Group's activities and the possibility to consolidate or widen its own competitive position in the sector with consequent repercussions on the Group's activities and its economic, patrimonial and financial situation.

Risks connected to protecting technological property

The Group's procedures and software programmes are protected by Italian copyright laws. Furthermore, the Group owns the exclusive rights for the economic use of the programmes and procedures which it has registered in the Special Public Register for Processors as the SIAE – Italian Society for Authors and Editors.

The management also maintains that the technological level of the products the Group offers, together with the technical knowhow needed for their constant and progressive use and updating, are in themselves factors able to limit any risks connected to the appropriation of significant competitive advantages on the part of potential and current competitors. Nevertheless, it cannot be said that the protection recognised by Italian copyright laws excludes other operators in the sector from developing, entirely on their own, similar products or duplicating the Group's unregistered products or designing new ones able to copy the performances and functions without violating the Group's rights. Furthermore, the Group's technology could be exposed to acts of piracy by third parties.

Internal risks

Risks relating to dependence on key personnel

The success of the Group depends appreciably on the ability of some key figures who have made a significant contribution to its development i.e. its own executive managers and other management components with many years of experience in the sector. The loss of one of the aforementioned key figures' services without an adequate replacement could have negative effects on the Group's prospects, activities and economic and financial results.

Moreover, the Group's business is strongly characterised by the extremely high technical skills of its staff. Therefore, the future success of its activities largely depends on the continuity of the functions carried out by the

currently employed specialized technicians and collaborators as well as the ability to attract and maintain highly qualified staff.

In the Information Technology sector, staff costs are a critical development factor. Any difficulties that the Group may face in managing staff could produce a negative effect on its activities, its financial conditions and its operative results.

Risks connected to sale times and implementation cycles

The management of sales activities for the Group's software products is normally rather lengthy, especially considering that the potential advantages of using the Group's products have to be illustrated and training activities at the customer's premises so that the products are used correctly have to be carried out. Negotiations and the consequential execution of product sale activities usually take a period of time that ranges from a few months to a whole year. Moreover, the implementation process for the Group's products often involves the customer's investment in terms of staff and money which can extend over time. Sales activities and adjustment cycles of the product to the customer's information technology system are subject to potential and determining delay such as the completion of the implementation process of the product itself, unexpected events that the Group cannot control, like sudden limitations in the customer's budget or company renovation operations or, more generally, the complexity of the customer's technical requirements. Any delays due to extended sales cycles or referable to the product's use on the part of the customer, could influence the Group's activities, financial situation and operative results.

Risks connected to customer dependence

The Group offers its products and services to small, medium and large companies operating in different markets. During the 2012 period, the orders involving the 3 and 10 customers who generated the largest revenues were 39.7% and 71.4% of revenues of CAD IT's service and sales performances.

A significant part of the Group's revenues is concentrated on a relatively small number of customers, the loss of which could therefore have a negative effect on the Group's future activities and economic, patrimonial and financial situation.

However, the management maintains that the Group's results do not significantly depend on any specific customer in particular because these customers update their information technology systems at different times and this operation takes rather a long time

Risks connected to internationalisation

The Group has made significant efforts in recent years in terms of its own internationalisation strategy and expects that an increasingly large part of its revenues will be generated from foreign customers. The Group could therefore be exposed to the risks related to internationalisation as those relating to changes in their economic, political, fiscal and local law conditions, as well as variations in the domestic currency trend, should the country concerned be outside the Euro area. The occurrence of unfavourable development in these areas could have a negative effect on the Group's prospects and activities.

Risks connected to breaches of contract and potential liabilities towards customers

Highly complex software products like those offered by the Group can, even if duly tested, reveal some defects and anomalies during the installation phase and while integrating with the customer's information technology system. These circumstances can cause damage to the Company's image and its products and also expose the Company to claims for damages and the application of contractual penalties due to not respecting deadlines and/or the agreed qualitative standards.

Furthermore, the Group could find itself having to invest considerable resources to carry out corrective interventions and be obliged to interrupt, postpone or cease the supply of its services to the customer.

To date there have not been any significant events of this kind that have determined any remarkable controversy in customer relations.



Financial risks

Credit risks

The Group mainly operates with banks and service companies controlled by banks, financial institutions and insurance companies, tax collecting agencies and public administration offices, and, generally speaking, customers with proven soundness and solvency, which is the reason why, in past financial periods, the occurrence of losses on credits always has been relevantly insignificant. The Group does not have a significant concentration of customer solvency risk. For commercial reasons, specific policies aimed at monitoring times of collection of credits, also for important amounts, that, following previously revealed operative risks, could undergo delays, are adopted.

Liquidity risks

Liquidity risks are linked to the difficulty of finding funds to finance obligations. The availability of liquid assets and the ability to generate positive cash flows make the risk of not being able to find enough financial funding to satisfy the obligations and needs of Group operations highly unlikely. Cash flows, funding requirements and the liquid assets of the Group's companies are constantly monitored with the aim of guaranteeing an efficient and effective management of financial resources.

It cannot be excluded, however, that, should the considerable weak and uncertain market situation continue or should collection times become longer or significant losses on credits occur, the risk of a reduction in liquidity could arise with the consequent need to resort to external financial sources.

Exchange rate risks and interest rate risks

Exposure to interest rate risks is linked to the need to finance operative or investing activities as well as using available liquid assets. The Group uses available liquid assets in bank accounts and capitalisation insurance policies and mainly uses financial resources in the form of bank deposit loans on commercial credits and bank account credit worthiness. Changes in market interest rates may affect the returns of loans and the cost of funding impacting on the state of financial income and expenses.

At the moment the Group operates almost entirely in the Euro area and is therefore not subject to exchange rate risks.

It is not in the Group's policy to use derivative financial instruments that require cover and/or negotiation.

Other Information

Neither CAD IT S.p.A. nor its controlled companies own, and/or have purchased and/or sold during the financial period CAD IT or their own shares, not even through trust companies or third parties.

CAD IT S.p.A. is not subject to the management and coordination of companies or bodies and defines its own general and operative strategies in full autonomy.

In accordance with art. 2497 bis of the Civil Code, directly or indirectly affiliated companies, with the exception of particular cases, have identified CAD IT S.p.A. as an organisation that exercises managerial and coordination activities. These activities mainly consist of indicating general and operative Group strategies and focus on defining and adjusting to internal control regulations, the issuing of a Code of Ethics to be adopted at a Group level, the processing of general policies for the management of human and financial resources, the provision of productive factors. Moreover, Group coordination for some companies means a centralisation of administrative, corporate and financial management services. The affiliated companies that remain in full control of their managerial and operative autonomy, can then scale their economies by taking advantage of the professionalism and specialist services and concentrate their own resources in the management of their specific operational skills.

During this financial period, and the previous one, no atypical or unusual operations have been carried out as



defined in the Consob communication no. DEM/6064293 of 28 July 2006.

In the Financial Statement report, no alternative performance indicators have been adopted with the exception of the net financial position, shown in the Financial Statement notes, for which no reclassifications have been made in terms of Financial Statement figures and relative explanations are supplied and linked to the patrimonial status entries concerned, as defined in the CESR Recommendations.

The Company adopts an adequate system to protect information in accordance with Leg. Dec no. 196 of 30th June 2003 “Personal data protection code” to ensure the protection of personal data.

The Company adopts and maintains the following management systems.

- Quality Management System, in conformity with the UNI EN ISO 9001:2008 norm, for the design, production and sale of component-based software and its after-sale assistance and maintenance.
- Information Security Management System, in conformity with the UNI CEI ISO/IEC 27001:2005 norm, for the management activities of information and data relating to software solution development activities, maintenance, customisation, integration, application management, consultancy and training in the banking, finance, insurance, industry and public administration sectors.
- Health and Safety Management System, in conformity with the UNI/INAIL Guidelines (September 2001 edition) implemented according to the “lavorosicuro” Guidelines (Confindustria Veneto/INAIL) and validated in November 2009.

During 2012, CAD IT S.p.A. and the other Group companies involved, passed the surveillance check for the renewal and maintenance of the certifications held with positive results.

CAD IT, in accordance with art. 3 of Consob Deliberation no. 18079 of 20th January 2012, has decided to comply with the simplification regime provided for in articles 70, paragraph 8, and 71, paragraph 1-bis of Consob Regulation no. 11971/1999 and subsequent modifications and integrations, therefore availing itself of the right to waive the obligation to present the expected information documents on significant operations relating to mergers, splits, increases in capital by means of the transfer of assets, acquisitions and sales.

Foreseeable development in the management

The recovery is likely to remain fragile in 2013, with marked differences from country to country and in the euro area is expected to experience further stagnation. By contrast, in the main emerging economies the expansion should be brisker than in the advanced economies and stronger than last year.

In the euro area and in Italy particularly, the growth projections reflect the global economic slowdown. Analysts are agreed, however, that world economic growth will gain strength in 2014.

The professional forecasters project a decline in euro area GDP growth of 0.1 per cent on average in 2013, compared with that of 0.4 per cent in 2012; however, the dispersion of projections is very wide, confirming the uncertainty that looms over the economic outlook for the area.²

In response to the current general situation the Board of Directors has placed maximum attention on market needs in order to lead the Group's management and development strategies in the right direction and to maintain high levels of efficiency so that favourable economic results can be achieved in the future. The success of the Group's activities will therefore depend on its ability to maintain and increase the shares it has in the markets in which it currently operates and/or to further expand into other markets and segments (like insurance, public administration, foreign financial institutions) through new and high standard, quality products that would guarantee adequate income levels.

The CAD IT S.p.A. managers are also constantly on the look-out for any development opportunities, whether direct or through external lines, through technical or commercial collaboration agreements and by taking on or acquiring holdings in order to create activities that are complimentary and synergic to existing ones.

In the course of the financial period, CAD IT continued to pursue its policy to expand abroad and has participated in a “software selection” in Europe for the sale of its own software applications and the relative supply of services

² Data source: Banca D'Italia, Economic Bulletin no. 67, January 2013



for financial institutions

Activities in the development and sale of new products to existing customers and new types of customers continues, and moreover activities with Xchanging (a company listed on the London Stock Exchange) and which holds 10% share of CAD IT are also continuing. With these activities the CAD IT Group aims at increasing its revenues both in Italy and abroad and to geographically diversify its own business.

The increase in the Group's activities resulting from expansion in to Europe and the acquisition of a greater market share could counterbalance the weakness of domestic demand.

On the date of drafting of this report, no relevant uncertainties are expected to arise in the current financial period.

The managerial trend is, nonetheless, still subject to risks connected to factors outside the Group's control.

The Board of Directors is confident that positive results can still be achieved, considering activities and actions already developed in the previous year and those planned.

Balance approval proposal and allocation of the 2012 financial period result

Dear Shareholders,

in subjecting the balance at its closure date of 31st December 2012 for your approval, in its entirety and with all its items, together with the directors' management report, we propose to allocate the year's profit of Euro 2,892,796 as follows:

- a shareholder dividend of Euro 0.30 gross of legal deductions for each of the 8,980,000 ordinary shares, to the total amount of euro 2,694,000;
- undivided profits to available reserves euro 198,796;

The dividend will be paid as of 9th May 2013 (coupon release on 6th May 2013 and record date 8th May 2013).

Verona, 14th March 2013

On behalf of the Board of Directors
The Chairman
/s/ Giuseppe Dal Cortivo

FINANCIAL STATEMENTS AT 31 DECEMBER 2012

Income statement

(in thousands of Euro)

	Notes	31/12/2012		31/12/2011	
		Total	of which related parties	Total	of which related parties
Income from sales and services	2	50,037	1,680	49,639	1,996
Asset increases due to internal work	2 – 14	4,143		4,380	
Other revenue and receipts	2	737		471	
Purchase costs	4	(254)		(295)	
Service costs	5	(26,265)	(19,066)	(26,181)	(18,752)
Other operational costs	6	(371)		(369)	
Labour costs	7	(19,050)	(434)	(19,214)	(454)
Other administrative expenses	8	(1,155)	(827)	(995)	(649)
Allocation to fund and credit depreciation		(130)		0	
Intangible fixed asset amortization	14	(3,128)		(2,868)	
Tangible fixed asset amortization	13	(535)		(563)	
Financial income	9	457	277	251	162
Financial expenses	9	(28)		(3)	
Revaluations and depreciations	10	35		(112)	
Pre-tax result		4,491		4,143	
Income taxes	11	(1,598)		(1,939)	
Profit/(loss) for the period		2,893		2,204	
Weighted average number of ordinary shares outstanding		8,980,000		8,980,000	
Basic earnings per share (in €)	12	0.322		0.245	

Statement of comprehensive income

(in thousands of Euro)

	Period 2012	Period 2011
Profit/(loss) for the period	2,893	2,204
Gains/(Losses) on fair value of available-for-sale financial assets	(19)	(37)
Reclassification adjustments: gains realized on disposal of available-for-sale	(27)	-
Total comprehensive income /(loss)	2,847	2,167

(in euro)

Income statement	2012	2011
Income from sales and services	50,036,876	49,639,357
Asset increases due to internal work	4,143,000	4,380,300
Other revenue and receipts	736,854	471,393
Production value	54,916,730	54,491,050
Purchase costs	(254,346)	(295,279)
Service costs	(26,265,355)	(26,181,180)
Other operational costs	(371,354)	(368,883)
Labour costs	(19,049,979)	(19,213,617)
Other administrative expenses	(1,154,750)	(995,381)
Allocation to fund and credit depreciation	(130,495)	-
Intangible fixed asset amortization	(3,128,285)	(2,868,057)
Tangible fixed asset amortization	(535,189)	(562,673)
Financial income	457,303	251,354
Financial expenses	(28,340)	(2,531)
Revaluations and depreciations	34,990	(111,822)
Pre-tax result	4,490,931	4,142,981
Income taxes	(1,598,135)	(1,938,944)
Profit/(loss) for the period	2,892,796	2,204,037



Statement of financial position

(in thousands of Euro)

	Notes	2012		2011	
		Total	of which related parties	Total	of which related parties
ASSETS					
A) Non-Current Assets					
Property, plant and equipment	13	17,332		17,703	
Intangible assets	14	22,721		21,506	
Investments	15	15,127		15,127	
Other financial assets available for sale	16	243		460	
Other non-current credits		18		17	
Credits due to deferred taxes	17	53		-	
TOTAL NON-CURRENT ASSETS		55,494		54,812	
B) Current Assets					
Inventories	18	17		5	
Trade receivables and other credits	19	30,820	4,425	32,929	5,639
Tax credits	20	1,779		193	
Cash on hand and other equivalent assets	21-31	5,566		6,215	
TOTAL CURRENT ASSETS		38,182		39,342	
TOTAL ASSETS		93,675		94,154	

EQUITY AND LIABILITIES

A) Equity					
Company capital	22	4,670		4,670	
Reserves	23	35,349		35,395	
Accumulated profits/losses	24	17,243		16,505	
TOTAL EQUITY		57,262		56,570	
B) Non-current liabilities					
Financing		-		-	
Deferred tax liabilities	26	3,224		3,227	
Employee benefits and quiescence provisions	27	3,265	140	3,362	110
TOTAL NON-CURRENT LIABILITIES		6,488		6,588	
C) Current liabilities					
Trade payables	28	22,348	19,388	22,456	19,455
Current tax payables	29	1,792		4,026	
Short-term financing		1,488		-	
Other liabilities	30	4,298	294	4,514	161
TOTAL CURRENT LIABILITIES		29,925		30,996	
TOTAL LIABILITIES AND EQUITY		93,675		94,154	



(in euro)

ASSETS	31/12/2012	31/12/2011
A) Non-Current Assets		
Property, plant and equipment	17,332,020	17,702,679
Intangible assets	22,721,383	21,506,491
Investments	15,126,642	15,126,642
Other financial assets available for sale	243,212	459,710
Other non-current credits	17,655	16,720
Credits due to deferred taxes	52,800	-
TOTAL NON-CURRENT ASSETS	55,493,711	54,812,242
B) Current Assets		
Inventories	16,715	4,601
Trade receivables and other credits	30,819,617	32,929,201
Tax credits	1,778,734	193,047
Cash on hand and other equivalent assets	5,566,462	6,215,329
TOTAL CURRENT ASSETS	38,181,528	39,342,178
C) Non-current assets for sale	-	-
TOTAL ASSETS	93,675,239	94,154,420

EQUITY AND LIABILITIES	31/12/2012	31/12/2011
A) Equity		
Company capital	4,669,600	4,669,600
Reserves	35,349,394	35,395,292
Accumulated profits/losses	17,242,570	16,504,973
TOTAL EQUITY	57,261,564	56,569,865
B) Non-current liabilities		
Financing	-	-
Deferred tax liabilities	3,223,649	3,226,563
Employee benefits and quiescence provisions	3,264,800	3,361,537
TOTAL NON-CURRENT LIABILITIES	6,488,449	6,588,099
C) Current liabilities		
Trade payables	22,347,802	22,456,273
Current tax payables	1,792,295	4,025,984
Short-term financing	1,487,604	-
Other liabilities	4,297,526	4,514,199
TOTAL CURRENT LIABILITIES	29,925,226	30,996,456
TOTAL LIABILITIES AND EQUITY	93,675,239	94,154,420



Statement of changes in equity

(in thousands of Euro)

Statement of changes in equity	Company capital	Reserves	Accumulated profit (loss)	Period result	Equity
01/01/2009	4,670	35,346	14,401	4,635	59,052
Allocation of the previous period result to reserves			4,635	(4,635)	-
Dividend distribution			(4,490)		(4,490)
Total comprehensive income		135		2,380	2,515
Period end total 2009	4,670	35,481	14,546	2,380	57,077
Allocation of the previous period result to reserves			2,380	(2,380)	-
Dividend distribution			(2,245)		(2,245)
Total comprehensive income		(49)		(380)	(429)
Period end total 2010	4,670	35,432	14,681	(380)	54,403
Allocation of the period result			(380)	380	-
Total comprehensive income		(37)		2,204	2,167
Period end total 2011	4,670	35,395	14,301	2,204	56,570
Allocation of the period result			2,204	(2,204)	-
Dividend distribution			(2,155)		(2,155)
Total comprehensive income		(46)		2,893	2,847
Period end total 2012	4,670	35,349	14,350	2,893	57,262



Cash Flow Statement

(in thousands of Euro)

	NOTES	31/12/2012	31/12/2011
A) OPERATING ACTIVITIES			
Profit (loss) for the period		2,893	2,204
Amortisation, revaluation and depreciation:			
- Property, plant and equipment amortisation	13	535	563
- Intangible fixed asset amortisation	14	3,128	2,868
- revaluation of investments and financial assets available for sale		(35)	-
- depreciation of investments and financial assets available for sale	16	-	112
Allocations (utilization) of provisions		(97)	157
Financial performance:			
- Net financial receipts (charges)	9	(429)	(249)
Other working capital variations		1,734	776
Income taxes paid		(3,836)	(515)
Interest paid	9	(28)	(2)
(A) - Cash flows from (used in) operating activities		3,864	5,913
B) INVESTMENT ACTIVITIES			
Investments in activities			
- purchase of property, plant and equipment	14	(165)	(121)
- purchase of intangible assets	15	(4,343)	(4,650)
- increase in other fixed assets		(5)	(213)
Disinvestment activities			
- transfers of property, plant and equipment	14	1	2
- transfers of assets available for sale		206	-
- Decrease in other fixed assets		4	-
Cashed Interest	9	181	89
Cashed dividends	9	277	162
B) - Cash flows from (used in) investment activities		(3,846)	(4,731)
C) FINANCING ACTIVITIES			
Dividends paid	25	(2,155)	-
(C) - Cash flows from (used in) financing activities		(2,155)	-
(A+B+C) - Total cash and other equivalent assets flows		(2,136)	1,182
Opening cash balances and equivalents	31	6,215	5,033
Closing cash balances and equivalents	31	4,079	6,215

For the liquid asset and equivalent means reconciliation, refer to note 31

Notes to the financial statements

CAD IT S.p.A. is a joint stock company and is governed on the basis of Italian law and exercises its management and coordinated activities on its own controlled companies. CAD IT S.p.a. is not subject to other company control in accordance with art. 2359 of the civil code. The company is listed in the STAR market of the Italian stock exchange.

The registered office and the administrative and operating offices are in Via Torricelli no. 44/a, Verona, Italy.

The company is registered in the Verona Company Register under no. 01992770238.

For information and comments on the results and the economic-financial situation of the CAD IT Group, please refer to the consolidated financial statement and the relative directors' report on operations.

1 Accounting policies and evaluation criteria more important

This report has been drafted in accordance with the applicable IFRS International accounting standards issued by the International Accounting Standard Board (IASB) and recognized by the European Community in conformity with EC regulation no. 1606/2002. IFRS refers to the International Accounting Standards (IAS) presently in force as well as the interpretative documents issued by the International Financial Reporting Interpretations Committee (IFRIC), previously known as the Standing Interpretations Committee (SIC).

In the drawing up of this report, the same accounting standards have been applied as those adopted in the drafting of the Balance at 31st December 2011, with the exception of the items described in the paragraph below – Accounting Standards paragraph, amendments and interpretations applied since 1st January 2012; there have been no modifications in the comparative information.

This document comprises financial statements, notes to the said financial statements, management observations.

The financial statement has been drafted using the evaluation criterion of past cost, except for financial instruments available for sale, which are assessed at *fair value*. Moreover, where some land and buildings have been included in *First Time Adoption*, the *fair value* has been used instead of the cost.

Unless otherwise indicated, the monetary sums in the accounting tables and those in the notes are shown in thousands of Euro. Any minor differences deriving from rounding up figures to thousands of Euro are considered irrelevant; due to this rounding up process, the sum of the individual entries in some of the tables containing exact figures may differ from the total amount.

This financial statement has been prepared in accordance with Consob regulation no. 11971 of 14th May 1999, and subsequent modification and integration.

Use of estimates

In accordance with the IFRS, when drafting the balance the company management formulates evaluations, estimates and hypotheses to apply the accounting standards which affect the amounts of credit and debit and the costs and revenues found in the balance. Estimates and their relative hypotheses are based on past experience and factors considered reasonable for the case concerned.

The estimates and hypotheses are reviewed on a regular basis. Any variations deriving from an accounting estimate review are shown in the period in which the review was made if such review only affects that period. If the review affects the current and future periods, the variation is recorded in the period in which the review is made and in the relative subsequent periods.

Accounting standards, amendments and interpretations applied since 1st January 2012

On the day this report was drawn up, there are no other matters or records, or anything of any significant importance within the Group, that may be governed by principles, amendments and interpretations effective since 1st January 2012, and approved by the IASB and IFRIC and published in the European Community's Official



Gazette.

Balance sheet layout

The balance layouts have been drafted according to IAS 1 specifications and opportunely integrated with the information required by the Consob deliberation no. 15519 of 2006.

The Company has decided to present revenue and cost entries referring to the period in question in two statements. One statement shows the profit (loss) components for the period (Consolidated Income statement) and the other, which begins with the profit (loss) of the period and shows the statement entries of the other components of the overall profit and loss account (Statement of comprehensive income).

The Company presents its economic account by nature, the format that is considered the most representative in terms of function presentation. In fact, the chosen format conforms to the internal reporting modalities and the business management and is in line with the way the economic account was represented in the past.

Into the Directors' Report on management is included in the profit and loss account drafted in scalar form, highlighting the intermediary results as follows:

- Production revenues: this is the value of services and goods produced and sold by the Group, including internal assets and other income and earnings from the traditional offer.
- Added value: obtained by subtracting the operative costs for service and asset purchases from production revenues, this measures how much of the internal production and distribution of goods and services is due to company productive factors.
- Gross Operational Result (EBITDA): this figure is obtained by subtracting from the added value all of the costs that can be put down to staff and other administrative expenses. It highlights the result based on the traditional offer including depreciations, financial management, revaluations or devaluations and taxes.
- Operational Result (EBIT): this figure is obtained by subtracting the depreciation and funding amounts from the gross operational result.
- Ordinary Result: this includes the financial management result.
- Pre-tax result: obtained by including revaluations and devaluations in the ordinary Result

As for the patrimonial situation, a distinction has been made between current and non-current assets and liabilities.

The financial statement has been presented according to the indirect method so that the profit (or loss) for the period has been adjusted of any non-monetary operations and by deferments and the setting aside of future incomes or payments.

Each column in the statement of net patrimony variations reconciles the opening and closing balances for each net patrimony voice.

Each significant entry shown in the above-mentioned statements, is marked with references to notes which provide the relative information and details of the composition.

Subsidiaries and Associated companies

Shares in subsidiaries and associated companies, not classified as owned for sale in accordance with IFRS 5 or available for sale, have been accounted for at cost.

Property, plant and equipment

Tangible fixed assets are shown at purchase cost, including any costs that may be directly ascribable and necessary for activating the asset and putting it to the use for which it was purchased. In reference to land and buildings listed in *First Time Adoption*, the *fair value* was used instead of the cost.

Tangible fixed assets are shown at net value of the relative accumulated depreciations and losses due to the reduction in value determined in accordance with the modalities described below.

Tangible fixed assets are amortised in constant rates during the course of their expected useful life cycle, i.e. the estimated period of time in which the asset will be put to company use. Whenever significant parts of tangible fixed assets have different estimated useful life cycles, said components are amortised separately.

The value to be depreciated is given by the registered value of the asset net of any loss in value and reduced by



its assumed value at the end of its useful life cycle, if significant and reasonably calculable. The useful life cycle and the cash value are reassessed annually and any changes, where necessary, are brought in with a perspective application.

The main economic-technical tax rates used are the following:

- industrial buildings: 3%
- electrical equipment: from 5 to 10%
- air conditioning equipment: from 6 to 15%
- telephone systems: 20%
- alarm systems: from 10 to 30%
- furniture and fittings: 12%
- electrical machinery: 15%
- electronic machines and computers: 20%
- vehicles: 25%

Land, both without buildings or next to civil and industrial constructions, is accounted for separately and not amortised as it is considered an element with an indefinite useful life cycle.

In order to calculate any losses due to depreciation, the accounting value of intangible fixed assets is subject to verification.

At the time of elimination or when no future economic benefit can be expected from the use of an asset, it is eliminated from the balance and the eventual loss or profit (calculated as the difference between the assignment value and the taxation value) is shown in the economic account of the year in which the asset is eliminated.

Intangible fixed assets

Intangible fixed assets are shown as such when it is likely that they will bring in future economic benefits for the company and when the asset cost can be feasibly determined.

Intangible fixed assets, having a defined useful life cycle, are subsequently registered net of the relative accumulated amortizations and any losses due to a reduction in value.

The useful life cycle is reassessed annually and any changes, where necessary, are brought in with a perspective application.

Profits or losses deriving from the transfer of an intangible fixed asset are determined as the difference between the elimination value and taxation value of said asset and are reported on the economic account at the time of elimination.

Project development costs for the production of instrumental software, or those to be terminated, are registered on the credit side when they satisfy the following conditions: the costs can be feasibly determined, the product is technically feasible, the expected use and/or sale of the product indicate that the sustained costs will generate future economic benefits. In respect of the standard that correlates costs and returns, these costs are amortized as from the moment in which the activity becomes available for use, in permanent amortisation amounts for the entire duration of the product's lifecycle, estimated at five years.

The costs of internally generated intangible assets include any expenses that can be directly attributable to the development of the product and any reasonable part of general production costs attributable to the preparation stages before putting the product to use. All other development costs that cannot be capitalised, when sustained, are reported on the income statement.

The concessions and licences entry mainly includes software under licence purchased by third parties and used for programming activities, depreciated for their useful life-cycle, estimated at 3 years.

Impairment loss

The company annually verifies the accountable value of intangible and tangible assets or more often whenever there is an indication that assets may have suffered a value loss.

If the charged value exceeds the recoverable value, the assets are devalued to reflect their recoverable value, represented by the greatest figure between the net price and use value. In defining the use value, expected future financial flows are discounted back using a pre-tax discount rate that reflects the current market



estimations in reference to the cost of money at the time and the specific risks of the asset in question. For an asset that does not generate widely independent financial flows, the return value is determined in relation to the unit generating the financial flows of which the asset is a part. The value losses are accounted for in the economic account among depreciation and devaluation costs. When subsequently an asset value loss, different from the beginning, is less or decreases, the accounting value is increased to a new estimate of the recoverable value within the limit of the previous value loss. The recovery of a value loss is registered to the economic account.

Assets available for sale

Share in non-consolidated companies are classified as assets financially available for sale and are valued at fair value. For any shares quoted as fair value, this value has been taken as the market value. The profits and losses found due to the effect of evaluation at fair value at every balance date for these activities were determined at net patrimony except for the value losses registered to the economic account, until the financial activity has been eliminated, which is the moment when the total profit or loss found in the net patrimony is registered to the profit and loss account.

Other non-current credits

These are registered at their nominal value, representative of their fair value.

Stock

Leftover stock is valued as the lesser value between purchase cost and the net value of the assumed income. The cost is determined in accordance with the average calculated cost method.

On-going orders

On-going construction contracts are valued with reasonable certainty on the basis of the matured contractual fees according to the criterion of percentage completion (so-called cost to cost), so as to attribute the profits and the economic result of the order to each single financial period concerned in proportion to the progress of the work.

Commercial credits and other credits

Commercial credits, whose expiry limits are within normal commercial terms, are not updated and are registered at their nominal value net of any loss of value. Moreover, they are adjusted to their assumed cash value by means of the registration of an appropriate amendment fund.

Liquid asset availability and equivalent means

The availability of liquid assets and equivalent means is registered at nominal value and has the requirements to be immediately available or available at very short notice, without obstacles and with no significant expense for collection.

Non current assets held for sale

The voice includes non-cash assets, the value of which will mostly be recovered by their sale rather than through their continuous use. These assets are valued as the lesser value between the net accounting value and the cash value net of sales costs.

Employee leaving entitlement

The present value of debts related to employees for benefits allocated in connection with or following the termination of working relationships through defined benefit programmes is calculated on the basis of the method of projecting the credit in accordance with the indications in IAS 19. The liabilities calculation is carried out by independent actuaries.



Profits and losses deriving from carrying out actuarial calculations are registered to the Profit and Loss account. Due to modifications to the laws concerning the termination of working relations (TFR) enforced by Law no. 296 of 27th December 2006 (Financial Act 2007) and subsequent Decrees and Regulations issued in the early months of 2007, the TFR amounts matured since 1st January 2007 in the Group's companies with more than 50 employees have been accounted for as a Definite Contribution Plan, both in terms of the option of complementary welfare and in terms of allocation to the Treasury Fund at INPS (social security office). The TFR Fund matured at 31st December 2006, however, remains as a Definite Benefit Plan.

Risk and obligation funds

In accordance with the IAS 37, the allocations are shown when there is an ongoing obligation (legal or implicit) that stems from a past event, whenever an outlay may be necessary to satisfy the obligation and a feasible estimation may be made on the obligation amount.

If the effect of updating the assumed cash value is significant, the allocations are calculated by updating the expected future financial flows at a pre-tax discount rate that reflects the current market evaluation of the cash value in relation to time. When updating has been done, the increase in the allocation caused by the passing of time is shown as a financial obligation.

Commercial debts and other current liabilities

The commercial debts, whose deadlines are within normal commercial terms, are not updated and are registered at cost (identified by their nominal value).

Financial liabilities are initially shown at cost, which corresponds to the fair value of the liability, net of transition costs, which are directly attributable to the issue of the liability itself.

After the initial determination, the financial liabilities are assessed with the criterion of amortized cost using the original effective interest rate method.

Revenues and costs

The revenues and costs are determined in accordance with the qualifying economic principle to the amount to which the fair value can be feasibly determined.

Depending on the type of operation, the revenues are determined on the basis of the specific criteria reported below:

- the revenues for services are determined with reference to the point at which they stand on the basis of the same criteria used for determining the position of ongoing orders. If it is not possible to feasibly determine the revenue values, they are then calculated until they concur with the amount of expenses sustained and which are deemed recoverable.
- the profits from the sale of goods are shown when significant risks and benefits of the ownership of the goods are transferred to the purchaser, the sale price is agreed or can be determined and payment is collected. As for sales concerning assistance and/or maintenance services carried out with the annual subscription formula, the accrual is calculated in proportion with time.

The costs are ascribed in the balance according to the same criteria as those for revenue acknowledgment.

Dividends

Dividends are accounted for in the financial period in which the distributing company decides to distribute them.

Income taxes

Current income taxes for the financial period are calculated on the basis of estimates of taxable income in accordance with the laws in vigour. Moreover, the effects deriving from the activation within the Group of the national tax consolidation are also taken into account. The debt for current taxes is accounted for in the patrimonial status, net of any taxes paid in advance.

Deferred and pre-paid income taxes are calculated on the temporary differences between the patrimonial values



registered in accordance with the IFRS international accounting standards and the corresponding values realised for tax purposes.

In particular, assets due to pre-paid taxes are registered when their recovery is probable, that is, when it is expected that sufficient tax profits will be available in the future so that these assets may be used. The degree of recovery of pre-paid tax assets is re-examined at the end of every period. Deferred taxes are always calculated in compliance with the IAS 12.

The controlling company, CAD IT S.p.A., and some of the Group's companies, have exercised the option of Group taxation as stated in art. 117 of TUIR 917/1986, which concerns the determination of a global income that corresponds to the algebraic sum of all net comprehensive incomes of the companies in the group. The liquidation of this one tax allows the Group the contextual use of any tax losses in the period.

2 Revenues

The revenues gained in the period by the company are subdivided as follows:

	31/12/2012		31/12/2011		Period variations	
	€/000	% PV	€/000	% PV	absolute	%
Income from sales and services	50,037	91.1%	49,639	91.1%	398	0.8%
Asset increases due to internal work	4,143	7.5%	4,380	8.0%	(237)	(5.4%)
Other revenue and receipts	737	1.3%	471	0.9%	265	56.3%
Production value	54,917	100.0%	54,491	100.0%	426	0.8%

Services and the sale of goods includes revenues deriving from the sale of software for licence, software maintenance and updating, the implementation of personalised applicative packages, the sale of hardware, consultancy services and information technology system design.

The 2012 financial period showed a Euro 398 thousand increase (+0.8%) in revenues, to reach a value of Euro 50,037 thousand (compared to Euro 49,639 thousand in 2011 financial period).

Sales and services revenues include Euro 1,678 thousand for CAD IT subsidiaries (see particulars in the Directors' management report and transaction notes with related parties).

Increases in internal work capitalised under fixed assets came to Euro 4,143 thousand, compared to Euro 4,380 thousand in the 2011 financial period and included activities carried out by CAD IT (Euro 2,129 thousand), as well as those commissioned by CAD IT to its subsidiaries CAD (Euro 1,624 thousand), CeSBE (Euro 345 thousand), DQS (Euro 45 thousand) for the development of new procedures for sale on licence or instrumental for traditional activities.

Other revenues and earnings amounted to Euro 737 thousand, showing an increase compared to 2011.

The item includes Euro 620 thousand and regards an IRES tax rebate, presented following the issue of legal decree 201/2011 which established the retroactive application of the principle according to which the IRAP regional tax on derived and absorbed labour costs can be deducted from income taxes.

Other revenues and earnings include contributions allocated by interprofessional funds for financing of company training plans (Euro 77 thousand).

CAD IT's activities are not on the whole, affected by significant cyclical or seasonal variations in total sales during the financial period.

3 Segment reporting by sectors

The internal organisational and managerial structure and the internal reporting for the Board of Directors is presently grouped into two operative divisions: Finance and Manufacturing. These divisions are the basis on which the Group reports sector information according to the primary layout.

The main activities of each sector are as follows:

- Finance: includes the computer applications aimed specifically at banks, insurances and other financial



institutions. The main applications provide:

- management of intermediary activities on securities, funds and derivate instruments;
 - management of the typical services in the credit sector, such as the collection, treasury and monitoring of credit procedures;
 - service allocation for trading on line;
 - management of integrated banking computer systems;
 - consultancy and training.
- Manufacturing: includes the development and marketing of instruments and software applications and offers a series of services aimed at allowing the companies to effectively manage numerous company processes, including Outsourcing.

The data not allocated to the sectors mainly refer to income and costs for logistics and administration services given to the group's companies by the controlling party.

<i>Disclosures for business segments</i>	<i>31/12/2012</i>				
	<i>Finance</i>	<i>Manufacturing</i>	<i>Not allocated/General</i>	<i>Elisions</i>	<i>Total</i>
External revenues	52,347	1,085	1,484		54,917
Intersegment revenues	2,484			(2,484)	
Total revenues	54,831	1,085	1,484	(2,484)	54,917
Costs	(50,860)	(1,030)	(1,484)	2,484	(50,890)
Gross Operating Result (EBITDA)	7,766	55			7,821
Operating Result (EBIT)	3,972	55			4,027
Net financial income (expenses)			429		429
Revaluations and devaluations			35		35
Result	3,972	55	464		4,491
Income taxes			(1,598)		(1,598)
Financial period profit (loss)	3,972	55	(1,134)		2,893
Assets	91,844		1,832		93,675
Liabilities	31,398		5,016		36,414

<i>Disclosures for business segments</i>	<i>31/12/2011</i>				
	<i>Finance</i>	<i>Manufacturing</i>	<i>Not allocated/General</i>	<i>Elisions</i>	<i>Total</i>
External revenues	51,566	1,296	1,628		54,491
Intersegment revenues	2,798	-	-	(2,798)	-
Total revenues	54,365	1,296	1,628	(2,798)	54,491
Costs	(50,386)	(1,269)	(1,628)	2,798	(50,485)
Gross Operating Result (EBITDA)	7,410	27	-		7,437
Operating Result (EBIT)	3,979	27	-		4,006
Net financial income (expenses)	-	-	249		249
Revaluations and devaluations	-	-	(112)		(112)
Result	3,979	27	137		4,143
Income taxes			(1,939)		(1,939)
Financial period profit (loss)	3,979	27	(1,802)		2,204
Assets	93,961		193		94,154
Liabilities	30,332		7,253		37,585

Information on the sector according to the secondary layout by geographical area is not provided as CAD IT presently produces and carries out its activities almost totally nationally and homogeneously. In fact, revenues from foreign customers amount to 1.5% of the total sales and services revenues (2.4% in the previous year).



4 Purchase Costs

The table below shows the details of CAD IT' purchase costs:

	31/12/2012	31/12/2011	Variations	%
Hardware-Software purchases for sale	42	99	(57)	(57.6%)
Maintenance and consumable hardware purchases	11	7	4	57.5%
Other purchases	213	189	24	12.9%
Variations in raw material stock	(12)	-	(12)	-
Total	254	295	(41)	(13.9%)

5 Service costs

	31/12/2012	31/12/2011	Variations	%
External collaboration	22,908	23,006	(99)	(0.4%)
Travelling expenses and fee reimbursement	1,153	1,232	(79)	(6.4%)
Other service costs	2,204	1,943	262	13.5%
Total	26,265	26,181	84	0.3%

Service costs in the 2012 financial period came to Euro 26,265 thousand, showing a slight increase of 0.3% compared to the previous year (Euro 26,181 thousand). Costs for external collaboration include Euro 18,539 thousand (previous period Euro 18,508) for costs towards subsidiaries.

Expenses and transfer fees suffered a decrease compared to 2011 settling at Euro 1,153 thousand, compared to Euro 1,232 thousand in the previous year.

Other service expenses to the amount of Euro 2,204 thousand registered a 13.5% increase compared to the previous year (Euro 1,943 thousand). This item mainly included hardware and software assistance and maintenance charges, energy costs, administrative, legal and fiscal consultancy, maintenance and management costs for the offices and facilities.

6 Other operating costs

The table below shows the details of other operating costs:

	31/12/2012	31/12/2011	Variations	%
Leases and rentals	269	283	(15)	(5.3%)
Misc. operating costs	103	85	17	20.4%
Total	371	369	2	0.7%

Leases and rentals mainly refer to equipment and instrumental software rental and to office lease.

7 Labour costs and Employees

Labour costs are as follows:

	31/12/2012	31/12/2011	Variations	%
Salaries and wages	13,651	13,722	(71)	(0.5%)
Social security contributions	4,139	4,180	(41)	(1.0%)
Severance indemnities	1,120	1,204	(84)	(7.0%)
Other costs	140	107	33	30.5%
Total	19,050	19,214	(164)	(0.9%)



Labour costs in 2012 financial period decreased by Euro 164 thousand (-0.9%) compared to previous year, mainly due to the discounting back of severance indemnities and the use of holidays and authorised leave, despite the increase due to contractual raises and the allocation of bonuses in 2012. The actuarial loss deriving from carrying out calculations according to the IAS 19 accounting standard is of Euro 6 thousand, while in the previous year was of Euro 124 thousand.

The figures relating to the precise number of employees currently working in CAD IT are shown below:

Category of employees	labour force at 31/12/2012	labour force at 31/12/2011	labour force at 31/12/2010
Management	16	17	17
White-collars and cadres	277	271	272
Apprentices	2	0	0
Total	295	288	289

At the end of 2012, the number of CAD IT staff increased by 7 units, compared to the previous financial period, with a total number of 295 employees; to be precise, 12 people were employed during the period and 5 people were dismissed, thus determining the following turnover rates:

Employees turnover	2012	2011	2010
Negative turnover (Dismissed/employees at beginning of period)	1.0%	1.7%	2.1%
Positive turnover (Employed/employees at beginning of period)	4.2%	1.4%	4.5%
Total turnover (Σ turnover)	5.2%	3.1%	6.6%
Turnover compensation rate (Employed/Dismissed)	400.0%	80.0%	216.7%

The details relating to the average number of CAD IT employees are shown below; the average number of employees increased by 3 units during the financial period.

Category of employees	Average number 2012	Average number 2011
Management	16	17
White-collars and cadres	275	272
Apprentices	1	
Total	292	289

The Group dedicates particular attention to professional staff training by means of internal training programmes and updating courses.

8 Other administrative costs

The table below shows the other administrative costs in detail.

	31/12/2012	31/12/2011	Variations	%
Directors fees	758	613	145	23.6%
Directors' fee contributions	69	36	33	92.0%
Telephones charges	227	221	6	2.7%
Advertising fees	100	125	(25)	(19.6%)
Total	1,155	995	159	16.0%



The other administrative expenses of Euro 1,155 thousand (+16.0% compared to the 2011 financial period) were mainly made up of directors remunerations for Euro 758 thousand (+23.6% compared to 2011) and the relative contributions of Euro 69 thousand, telephone charges of Euro 227 thousand (+2.7% compared to the 2011 financial period) and advertising costs to the amount of Euro 100 thousand (-19.6% compared to 2011).

The other administrative costs include remunerations to related parties (see note 32).

9 Financial performance

The table below shows the details of financial performance.

	31/12/2012	31/12/2011	Variations	%
Dividends from investments in associates	159	162	(4)	(2.2%)
Dividends from investments in subsidiaries	118	0	118	-
Interest on bank deposits and equivalent	168	89	79	88.1%
Other receipts and interest income	13	0	13	-
Total financial income	457	251	206	81.9%
Interest on bank overdrafts and loans	(28)	(2)	(26)	-
Total financial charges	(28)	(3)	(26)	-
Net financial income (charges)	429	249	180	72.4%

Returns are made up of dividends from holdings to the amount of Euro 277 thousand, showing an increase compared to Euro 162 thousand in the previous financial period and interest received on liquid assets and equivalent means (current account deposits and capitalisation insurance policies) to the sum of Euro 168 thousand compared to Euro 89 thousand in the previous year, as well as of other receipts and interest income for the remaining Euro 13 thousand.

Financial expenses, increasing compared to the previous year, mainly refer to temporary overdrafts on current accounts and interests on payment deferrals.

10 Revaluations and depreciations

The Euro 35 thousand revaluation amount registered in the 2012 period refers to capital gain from the alienation of shares in the listed companies Class Editori S.p.A. and CIA S.p.A.; in 2011 the same investments suffered a devaluation of Euro 112 thousand

11 Income taxes

	31/12/2012	31/12/2011	Variations	%
Tax pre-payments	(53)	3	(56)	-
Deferred taxes	(3)	(33)	30	(91.2%)
Current taxes	1,654	1,969	(315)	(16.0%)
Total income taxes	1,598	1,939	(341)	(17.6%)

The taxes ascribable to 2012 financial period were estimated taking the results of the period and the norms in force into account and they represent the best possible estimate of the tax expenses ascribable to the period in question. The controlling company, CAD IT S.p.A., and some of the Group's companies, have exercised the option of Group taxation as stated in art. 117 of TUIR 917/1986, for the three years 2010-2012, which concerns the determination of a global income in terms of IRES that corresponds to the algebraic sum of all net incomes of

the companies in the group. The liquidation of the only tax due allows the Group to contextually use any tax losses during the year.

<i>Reconciliation between tax expenses in the balance and theoretical tax expenses</i>					
	Theoretical rate	IRES	27.5%	IRAP	3.9%
		Taxable	Tax	Taxable	Tax
Pre-tax result / theoretical tax		4,492	1,235	4,492	175
<i>Temporary differences deductible in later financial periods</i>					
Directors' fees		192			
<i>Total temporary fiscal increasing variations</i>		192	53	0	0
<i>Temporary differences taxable in later financial periods</i>					
TFR discounting back		(11)			
<i>Total temporary fiscal reduction variations</i>		(11)	(3)	0	0
<i>Permanent differences</i>					
To IRES / IRAP income increases		523		21,136	
To IRES / IRAP income decreases		(1,721)		(7,790)	
<i>Total permanent differences</i>		(1,198)	(330)	13,346	520
Taxable income		3,475		17,838	
Variations for IRAP regional tax rates					4
Taxable income / current tax on the period's income		3,475	956	17,838	699
Greater (Lesser) taxes previous financial periods			0		(1)
Pre-paid and deferred taxes			(56)		0
Taxes on the period's income			900		698
Effective rate on the pre-tax result		IRES	21.3%	IRAP	15.6%

<i>Summary of theoretical tax expenses and total effect</i>	Current period 2012		Previous period 2011	
Current IRES tax	956	21.3%	1,232	29.7%
Current IRAP tax	699	15.6%	739	17.8%
Total current taxes and effective rate	1,655	36.8%	1,970	47.5%
Greater (Lesser) taxes previous financial period	(1)			
Total current taxes	1,654			

<i>Description of the temporary differences</i>	<i>Pre-paid taxes at 31.12.2011</i>			<i>Pre-paid taxes at 31.12.2012</i>			<i>Income statement</i>
	Taxable	Rate	Tax (a)	Taxable	Rate	Tax (b)	
Deductible differences							<i>(a - b)</i>
Directors' fees	0	27.50%	0	192	27.50%	53	(53)
Total						53	(53)

Description of the temporary differences	Deferred tax at 31.12.2011			Deferred tax at 31.12.2012			Income statement (a - b)
	Taxable	Rate	Tax (a)	Taxable	Rate	Tax (b)	
TFR discounting back	225	27.50%	62	215	27.50%	59	(3)
Land revaluation	388	31.40%	122	388	31.40%	122	0
Land depreciation	72	31.40%	22	72	31.40%	22	0
Building revaluation	8,051	31.40%	2,528	8,051	31.40%	2,528	0
Building depreciation	438	31.40%	137	438	31.40%	137	0
Electronic machinery depreciation	24	31.40%	7	24	31.40%	7	0
Software depreciation	1,150	31.40%	361	1,150	31.40%	361	0
Licensing depreciation	21	31.40%	7	21	31.40%	7	0
Phone system depreciation	0	31.40%	0	0	31.40%	0	0
Assets and furniture depreciation	0	31.40%	0	0	31.40%	0	0
System depreciation	(66)	31.40%	(21)	(66)	31.40%	(21)	0
Total			3,227			3,224	(3)

12 Earnings per share

The basic earnings per share is calculated by dividing the year's net profit ascribable to the ordinary shareholders of the Company by the weighed average number of ordinary shares outstanding during the year. The number of ordinary shares outstanding does not change during the year of the period and no other types of share are admitted. There are no options, contracts or convertible financial instruments or equivalent that give their owners the right to acquire ordinary shares, therefore, the basic profit per share and the dissolved profit per share agree.

Earnings per share	2012	2011
Net profit (loss) ascribable to ordinary shares (in thousands of euro)	2,893	2,204
Weighed average number of ordinary shares outstanding	8,980,000	8,980,000
Net profit (loss) ascribable to ordinary shares for basic profit per share (Euro)	0.322	0.245

13 Property, plant and equipment

The caption "property, plant and equipment" is composed as follows:

	31/12/2012	31/12/2011	Variations	%
Land	1,527	1,527	0	-
Buildings	14,276	14,396	(120)	(0.8%)
Plant and equipment	1,143	1,363	(221)	(16.2%)
Other assets	387	417	(30)	(7.2%)
Total property, plant and equipment	17,332	17,703	(371)	(2.1%)

In the period, the item "property, plant and equipment" varied as follows:

	<i>Land and buildings</i>	<i>Plant and machinery</i>	<i>Other tangible fixed assets</i>	<i>Total</i>
Purchase or production cost	8,787	3,748	2,654	15,189
Revaluation first-time adoption	8,439			8,439
Previous years depreciation and write-downs	(1,303)	(2,385)	(2,237)	(5,925)
Adjustments to previous years write-downs				
Opening value	15,922	1,363	417	17,703
Purchases		19	146	165
Transfers				
Reduction in accumulated depreciation due to disposals		1	104	105
Disposals		(1)	(105)	(106)
Revaluations for the period				
Depreciation and write-downs for the period	(120)	(240)	(175)	(535)
Adjustments to write-downs for the period				
Total tangible fixed assets	15,802	1,143	387	17,332

Land and buildings include property and land, accounted for separately, belonging to CAD IT S.p.A.. There are no restrictions on the legal ownership and possession of assets, systems and machinery to guarantee liabilities. There are no contractual restrictions for buying assets, systems or machinery.

The purchasing of new tangible assets during the year came to a total of Euro 165 thousand, of which the greater part (Euro 146 thousand) were for "other tangible assets", voice that included the purchasing of electronic machinery, managerial instruments characteristic of the Company's activities. During the year property, installations and machinery were not subject to any value reductions that required registration in the balance.

14 Intangible fixed assets

The caption "intangible fixed assets" is composed as follows:

	<i>31/12/2012</i>	<i>31/12/2011</i>	<i>Variations</i>	<i>%</i>
Industrial patents	8,872	5,747	3,125	54.4%
Licences, trademarks and similar rights	200	151	49	32.5%
Intangible fixed assets under development	13,650	15,608	(1,959)	(12.6%)
Total Intangible fixed assets	22,721	21,506	1,215	5.6%

In the period, "Intangible fixed assets" varied as follows:

	<i>Industrial patents and similar rights</i>	<i>Licences, trademarks</i>	<i>Assets under development and payments on account</i>	<i>Total</i>
Purchase or production cost	17,382	1,655	15,608	34,645
Previous years revaluations				
Previous years depreciation and write-downs	(11,635)	(1,504)		(13,138)
Adjustments to previous years write-downs				
Opening value	5,747	151	15,608	21,506
Purchases		198	4,145	4,343
Transfers	6,093	11	(6,104)	
Reduction in accumulated depreciation due to disposals				
Disposals				
Revaluations for the period				
Depreciation and write-downs for the period	(2,969)	(160)		(3,128)
Adjustments to write-downs for the period				
Total intangible fixed assets	8,872	200	13,650	22,721

The voice "industrial patent rights and works of ingenuity" is almost entirely made up of software procedures developed by the CAD IT Group; the voice increased by Euro 6,093 thousand because procedures that previously were recognized as ongoing investments were ended and became available for sale and/or use in the course of the period and therefore the incurred costs were reclassified. The values are registered to the directly sustained cost, mainly related to the use of internal resources, as well as any possible additional accessory fees that may occur. In respect of the principle that correlates costs and revenues, such costs are amortized as of the moment in which they are available for use and in terms of the product's lifecycle, estimated at five years. The amortizations of this voice in the course of this financial period came to Euro 2,969 thousand, increasing compared to Euro 2,667 thousand of 2011 financial period.

The caption "Licences, trademarks" principally includes the licensed out software bought by third parties used for programming activities. Purchasing during the period came to a total of Euro 198 thousand, while depreciation amounted to Euro 160 thousand.

The voice assets under development refers to investments in the development of software procedures under construction both for sale and for in-company use. Most of these investments are aimed at new, advanced products, the use of which will be needed very shortly, even by law, in credit and financial institutions as well as in the field of public and industrial administration. These assets are listed on the basis of the directly sustained cost, mainly related to the use of internal resources. The fundamental condition for their registration in patrimonial credit is that said costs concern clearly defined, distinguishable and measurable products or processes and that they relate to projects that are both technically feasible and economically recoverable through revenues that will develop in the future by application of the project itself.

These assets have undergone no reduction in value that required registration in the balance, during the year.

15 Investments

	31/12/2012	31/12/2011
in subsidiary companies	15,124	15,124
in associated companies	3	3
Total Investments	15,127	15,127

Investments are shown at purchase cost. The value of holdings in subsidiary companies stands at Euro 15,124 thousand, while the value of holdings in associated companies is Euro 3 thousand.

In July 2012, share in the company Cesbe Srl increased from 59.00% to 62.11% following withdrawal of a shareholder.

The balance values and the fraction of net patrimony concerning controlled and affiliated companies are shown below.

Investments in subsidiary companies

COMPANY NAME	COMPANY CAPITAL (euro/000)	PERCENTAGE OF INVESTMENT	NET PROFIT or LOSS (euro/000)	SHAREHOLDERS' EQUITY (euro/000)	QUOTAHOLDERS' EQUITY HELD (euro/000)	CARRYING VALUE (euro/000)
CAD S.r.l.	296	100.00%	245	3,540	3,540	9,462
CeSBE S.r.l.	10	62.11%	269	3,492	2,169	287
Datafox S.r.l.	100	51.00%	41	211	108	454
D.Q.S. S.r.l.	11	100.00%	80	126	126	3,476
Elidata S.r.l.	20	51.00%	130	1,225	625	781
Smart Line S.r.l.	103	51.05%	267	1,086	554	664
Total direct subsidiaries			1,032	9,681	7,122	15,124
Indirect subsidiaries:						
Tecsit S.r.l.	75	70.00%	0	52	36	-

Investments in associated companies

COMPANY NAME	COMPANY CAPITAL (euro/000)	PERCENTAGE OF INVESTMENT	NET PROFIT or LOSS (euro/000)	SHAREHOLDERS' EQUITY (euro/000)	QUOTAHOLDERS' EQUITY HELD (euro/000)	CARRYING VALUE (euro/000)
Sicom S.r.l.	10	25.00%	685	1,370	342	3

The company annually verifies the holding values at least once a year or more often if there are indications of value losses.

The recoverable value of the CGU is verified by determining the value in use.

The evaluation of the CAD IT Group companies was made through a *Discounted Cash Flow* (DCF), the most common calculation method in financial markets. Operational cash flow forecasts are based on the most recent budget plans approved by the Board of Directors and relate to the period 2013-2015 which take into account the concrete company growth possibilities based on past data and on management forecasts. The financial flows that go over this period have been calculated with great care using a growth rate of nil. The putting into effect rate used is the weighed average of capital estimated at 10.65%.

The main assumptions used by the Directors for discounting back prospective financial flows in order to make an analysis of the holding value are reported below:

the equation used for estimating the weighed average cost of capital is the following

$$k = k_b(1 - TC) \left(\frac{B}{V} \right) + k_p \left(\frac{P}{V} \right) + k_s \left(\frac{S}{V} \right)$$

where:

k_b = interest rate in case of debt

TC = marginal tax rate of the economic bodies being evaluated

B = market value of the debt of a company

V = total market value of a company

k_p = advisability cost of risk capital

P = market value of the privileged shares

k_s = advisability cost of own capital determined by the market

S = market value of the net capital.

The cost of capital was identified as $k_s = 10.65\%$.

The permanent growth rate of the company being evaluated was chosen by taking it as 0% a year despite the CAGR of the income and profits of each being greater.

The value of the companies was determined as a summation of discounted back cash flows (Free Cash Flow), of the remaining value and the net financial position. In brief we can say:

Company value = \pm net financial position + discounted back cash flows + remaining value

Into mathematical terms, the value corresponds to the following formula:

$$NPV = \pm PFN + \sum_i^N FCF (1 + k)^{-N} + \left(\frac{FCF_{N+1}}{k - g} \right) \left\{ \frac{1}{[1 + (k - g)]^N} \right\}$$

where:

NPV = company value (Net Present Value)

PFN = Net Financial Position

FCF = cash flow

k = cost of capital

N = explicit period

g = growth rate of the implicit period

16 Financial assets available for sale

During 2012 was entirely alienated participation in Class Editori SpA and part of that in CIA S.p.A., companies listed on Borsa Italiana SpA. The residual holding is registered in the Financial Statement at stock exchange value at the Financial Statement date.

The profits and losses registered after a *fair value* evaluation at each Financial Statement date are registered to net patrimony with the exception of those value losses that must be registered in the profit and loss account.

The table below illustrates the value of these holdings at the end of 2012 and 2011 financial periods:

Holding	31/12/2012		31/12/2011	
	No, of shares held	Fair value €/000	No, of shares held	Fair value €/000
Class Editori S.p.A. (CLE)	-	-	559,112	140
Cia S.p.A. (CIA)	1,008,759	243	1,230,509	320
Total		243		460

17 Credits due to prepaid taxes

Credits due to prepaid taxes are made up of assets in this period or previous periods and will probably create a taxable income. Credits for pre-paid IRES and IRAP taxes are mainly in reference to time differences deductible over the next few financial periods.

18 Inventories

Leftover stock includes finished products and goods for a total amount of Euro 17 thousand, a slight increase

compared to the previous year.

19 Commercial credits and other credits

Commercial credits and other credits are made up as follows:

	31/12/2012	31/12/2011	Variations	%
Credits to clients	26,099	27,062	(963)	(3.6%)
Credit depreciation fund	(140)	(144)	4	(2.8%)
Credit towards subsidiaries	4,326	5,484	(1,158)	(21.1%)
Accrued income and deferred expenses	366	241	126	52.1%
Other credits	168	286	(117)	(41.1%)
Total trade receivables and other credits	30,820	32,929	(2,110)	(6.4%)

% coverage credit depreciation fund	0.54%	0.53%
-------------------------------------	-------	-------

Credits to clients are entirely due within 12 months: the accounting value of commercial credits and other credits is approximate to their fair value and mainly made up of credits to public administration, banking institutions and insurance companies.

The high sum of credits towards clients is conditioned by the size of the value of the contracts, which is often considerable, as well as the contractual terms of payment which usually state that the balance of the amounts due are to be paid after the procedures supplied have been approved.

The company evaluated the credits to the probable break-up value. This evaluation is made analytically for expired credits and on expiry of a greater length of time than the average receipt time and on a lump-sum basis for the other credits, depending on the past incidence of losses that the company finds for sales during the invoicing year.

Regarding credits that are considered uncollectable, an allocation fund has been set up to the amount of Euro 140 thousand which ensures a cover of 0.54% of the total amount of credits towards clients. This fund was determined on the basis of past data regarding losses on credits and is considered proportionate.

Among the commercial credits and other credits, Euro 4,425 thousand (of which Euro 4,326 thousand towards the Group's companies) were towards related parties, as explained in note 32.

The item Accruals and deferred charges entirely refers to deferred charges made up of the following:

Nature	31/12/2012	31/12/2011
Software assistance	288	146
Advertising expenses	0	35
Expenses for leases and rentals	10	-
Telephone charges	3	8
Administrative services	7	4
Various insurances	5	10
Others various	41	18
Hardware assistance	12	20
Total Accrued costs	366	241

The total sum of the point on other credits showed the following results:

Credits towards other	31/12/2012	31/12/2011	Variations	%
Receivables from social security institutions	8	0	8	-
Receivables for advances on travel expenses	1	0	1	-
Payments on account to suppliers	155	280	(125)	(44.6%)
Other	4	5	(1)	(25.7%)
Total credits towards other	168	286	(117)	(41.1%)



20 Tax credits

The entry of Euro 1,779 thousand, showing an increase compared to the previous period (Euro 193 thousand), was made up of:

- excess down payments in direct taxes (IRES and IRAP) of the period;
- credit relating to the IRES reimbursement, according to Decree-Law 201/2011, deriving from not inferred IRAP relating staff costs and assimilated for periods 2007-2011 (Euro 1,092 thousand);
- credit relating to the reimbursement, according to Article 6 of Decree-Law 185/2009, deriving from IRAP deductibility at 10% for periods 2004-2007 (Euro 192 thousand).

21 Cash and other equivalent assets

	31/12/2012	31/12/2011	Variations	%
Bank and postal accounts	3,073	3,784	(711)	(18.8%)
Cash-on-hand and cheques	3	2	1	54.5%
Insurance policies capitalised	2,490	2,429	61	2.5%
Total Cash and other equivalent assets	5,566	6,215	(649)	(10.4%)

The bank and postal account deposits are made up of cash-on-hand in current bank accounts for Euro 3,073 thousand, decrease by Euro 711 thousand compared to 31st December of previous financial period.

It is possible to redeem the capitalisation insurance policy at any time and reimbursement is made within 20 days with no particular significant expense. The returns are variable in relation to the annually calculated revaluation rate. The guaranteed minimum annual rate is 2.50%

22 Company capital

The company capital, entirely registered, deposited and unchanged over the period, amounted to euro 4,669,600. It was subdivided into 8,980,000 ordinary shares with a nominal value of euro 0.52 each and all with equal rights.

The ordinary shares are registered and indivisible and each one gives the right to a vote at the ordinary and extraordinary shareholders' meetings, as well as to the faculty of carrying out other company and patrimonial rights in accordance with the law and the statute.

Neither CAD IT S.p.A. nor its controlled companies own CAD IT or their own shares, not even through trustee companies or third parties.

CAD IT's net patrimony at 31st December 2012, including the financial period result, came to Euro 57,262 thousand compared to Euro 56,570 thousand at 31st December 2011. The increase in equity was mainly due to the profit for the period 2012.

23 Reserves

	31/12/2012	31/12/2011	Variations	%
Shares surcharge reserve	35,246	35,246	0	-
Valuation reserve for fin. assets available for sale	103	149	(46)	(30.8%)
Total Reserves	35,349	35,395	(46)	(0.1%)

The valuation reserve for available assets has changed during 2012 due to the reduction in the fair value at 31st December 2012 and for reclassification of the profit realized on the sale of investments in listed companies (see also note 16).

24 Accumulated profit/(losses)

	31/12/2012	31/12/2011	Variations	%
Previous profits/losses	585	585	-	-
Legal reserve	934	934	-	-
IFRS transition reserve	2,119	2,119	-	-
Available joint profit reserve	10,711	10,663	49	0.5%
Profit/loss for the period	2,893	2,204	689	31.2%
Total accumulated profits/losses	17,243	16,505	738	4.5%

Previous period profit refers to the difference between the profits for the 2004 period calculated with the IAS/IFRS accounting standards compared to calculation with the national accounting standards.

The IFRS transition reserve covers any differences that may have occurred when the international accounting standards were first adopted on 1st January 2004 and was changed for the actual application of the IAS 32 and 39 standards on 01/01/05 when assessing financial assets available for sale, in accordance with the IFRS 1 accounting standard.

The available joint profit reserve increased by Euro 49 thousand due to the effect of allocation of part of profit of the previous period.

The legal reserve has already reached a fifth of the company capital (art. 2430 c.c.).

There are no restrictions to the possibility of using derivatives in the statutory arrangements.

The Stockholders' equity quotas that cannot be distributed amounted to Euro 22,521 thousand to cover for long-term costs that have not yet been amortized (art. 2426, no. 5 c.c.)

Nature/description	Amount at 31.12.2012	Use possibility (*)	Available Amount	Summary of the uses made in the three previous financial periods:	
				for loss coverage	for other reasons
Capital	4,670				
Capital reserves:					
Reserve from share overpayment	35,246	a - b - c	35,246	-	-
Profit reserves:					
Legal reserve	934	b	-	-	-
Available joint profit reserve	10,711	a - b - c	10,711	380	-
Valuation reserve for financial assets available for sale	103	-	-	-	-
IAS transition reserve	2,119	-	-	-	-
Previous profits	585	-	-	-	-
Profit for the period	2,893	a - b - c	2,893		
Total	57,261		48,851	380	-
Amount that can not be distributed			22,521		
Amount that can be distributed			26,329		

(*) legend: a = company capital increase b = loss coverage c = shareholder distribution

25 Dividends paid and decided

On 26th April 2012 the CAD IT S.p.A. Ordinary Shareholders' Meeting decided to allocate the profit for the year 2011 total amounting to Euro 2,204,037 to a dividend of Euro 0.24 per share, for total amount to Euro 2,155,200. The dividend was paid from 10th May 2012.



26 Liabilities due to deferred taxes

Deferred taxes amounted to Euro 3,224 thousand (3,227 previous period) and took into account the taxable time differences resulting from time differences of the accounting value of an asset or liability compared to its recognised value for tax purposes. In particular they mainly referred to the fiscal effect of adjustments made at the FTA, the taxation of which was deferred to future periods. For the particulars of this entry, please refer to the table "Situation of temporary differences and effects on the profit and loss account" in note 11.

27 Employees' leaving entitlement and quiescence reserves

The point concerning the Severance indemnities (TFR) fund shows the movements resulting from annual allocations made on the basis of the evaluations of external actuaries based on the IAS 19 and the uses carried out concerning end of working contract resolutions or advance payments.

<i>Employees' leaving entitlement</i>	<i>31/12/2012</i>	<i>31/12/2011</i>
<i>at 1 January</i>	3,362	3,205
Interest cost	106	117
Benefits paid	(208)	(84)
Actuarial (gains)/losses	6	124
Closing balance	3,265	3,362

In order to carry out the mathematical evaluation, the database of each employee (salary, matured TFR net of any advance payments, age, sex, qualification, etc.) was given to the external actuaries by the companies' qualified offices. The hypothetical specifications on the employees in service regarding both their demographic evolution and their future economic characteristics, were calculated on the basis of some past company series, on similar experience and on market figures as well as on the basis of some indications supplied by the companies themselves in terms of their experience and sensitivity to company events.

In particular, in determining the present value of future services that are expected to be necessary in order to settle obligations deriving from working activities carried out in the current period and previous periods, the following were calculated:

- the present value regarding future forecasted services relating to working activities carried out in previous periods;
- the welfare cost regarding present work services, i.e. the increase in the present value of obligations resulting from work being carried out in the current period;
- the interest expense determined by the increase that the present value of the obligations is subject to during a period for the approach of the probable date of payment of the benefit.

In determining the current value of the bond, the annual discounting back rate was determined, in compliance with paragraph 78 of the IAS 19 international accounting standards, in reference to the average return curve which results from the IBOXX Eurozone Corporates A index, on duration 10+ years, in the month assessed and equals 3.20%. This rate was considered representative of the shares of leading companies in the financial market, bearing in mind that the Group's main market for its activities is Italy.

For information purposes, the value of the bond at 31/12/2012, determined on the basis of the annual discounting back rate deduced from the IBoxx Corporate AA index, on duration 10+, which, at the date of assessment, was 2.70%, would have been Euro 3,435 thousand.



28 Commercial debts

The entire point shows the following trend:

	31/12/2012	31/12/2011	Variations	%
Debts towards subsidiaries	19,177	19,382	(205)	(1.1%)
Debts towards associated companies	108	32	76	233.3%
Debts towards suppliers	2,692	2,718	(26)	(1.0%)
Payments on account received from customers	0	38	(38)	(100.0%)
Accrued expenses and deferred income	371	286	85	29.8%
Total Commercial debts	22,348	22,456	(108)	(0.5%)

Debts towards suppliers are referred to as current debts for supplies of goods and services received, including those regarding investments in intangible assets.

Among the sales debts, Euro 19,388 thousand are towards related parties almost entirely towards the Group's companies (19,177) as indicated in note 32.

The deferred income refers entirely to income that was already invoiced regarding annual ordinary maintenance contracts on user licences and mainly pertaining to next financial period.

29 Tax debts

The entry of Euro 1,792 thousand (Euro 4,026 thousand in the previous period) includes the debt for value added tax (Euro 950 thousand) and the withholding taxes applied by the company for tax substitution activities towards employees and collaborators (Euro 842 thousand).

30 Other debts

Details of other debts are as shown:

	31/12/2012	31/12/2011	Variations	%
Social security charges payable	1,599	1,694	(94)	(5.6%)
Towards directors	220	80	140	175.1%
Towards staff for deferred salaries and pay	2,432	2,740	(309)	(11.3%)
Other	46	0	46	-
Total other debts	4,298	4,514	(217)	(4.8%)

Debts towards welfare institutions included matured contributory debts on current monthly salaries as well as the quota for deferred maturing salaries.

<i>Debt towards staff for wages and deferred pay</i>	31/12/2012	31/12/2011	Variations	%
For wages and expense accounts	591	654	(63)	(9.6%)
For production incentives	234	351	(117)	(33.3%)
For holidays	1,147	1,294	(147)	(11.4%)
For thirteenth month (year-end bonus)	0	0	0	-
For fourteenth month (summer bonus)	459	441	19	4.2%
Total	2,432	2,740	(309)	-11.3%



31 *Net financial position*

The net financial availability at the end of the period 2012 was in credit by Euro 4,079 thousand, decreasing compared to Euro 6,215 thousand of the previous year (-34.4%).

Since there is no long-term financing, the net financial position will shortly coincides with the total financial position.

	31/12/2012	31/12/2011	Variations	%
Cash-on-hand and at bank	3,076	3,786	(710)	(18.7%)
Capitalization insurance policies	2,490	2,429	61	2.5%
Payables due to banks current portion	(1,488)	0	(1,488)	-
Net short-term financial position/(indebtedness)	4,079	6,215	(2,136)	(34.4%)
Long-term loans	-	-	-	-
Net long-term financial position/(indebtedness)	-	-	-	-
Net financial position/(indebtedness)	4,079	6,215	(2,136)	(34.4%)

In particular, cash-on-hand and in bank accounts came to Euro 3,076 thousand. Capitalisation insurance policies of Euro 2,490 thousand were contractually available on 20-day prior request without any significant tax expenses. Short-term debts towards banks amounted to Euro 1,488 thousand and regard overdrawn accounts and advances subject to final payment.

As a link between the data of the net financial position statement and the balance statement, it is hereby reported that: cash in bank accounts and capitalisation insurance policies are registered in the patrimonial status as "Cash and other equivalent assets"; short-term financial debts are registered as "Payables due to banks current portion"; long-term financing is registered in the patrimonial status as "Long-term loans".

As shown in the financial report, the contraction in financial assets (Euro -2,136 thousand) was determined by the following management:

- operational management activities generated a positive flow of Euro 3,864 thousand (compared to Euro 5,913 thousand in the previous year) due to self-financing (net result plus depreciations) net of non-monetary items;
- investment activities absorbed Euro 3,846 thousand (compared to Euro 4,731 thousand in 2011) for investments in intangible assets (Euro 4,343 thousand), tangible assets (Euro 165 thousand) and holding companies (Euro 5 thousand), partly compensated by the sale of assets available for sale (Euro 206 thousand) and by cashed-in interests and dividends (Euro 181 thousand and Euro 277 thousand respectively);
- financing activities, during the period, absorbed Euro 2,155 thousand due to the dividend payments to CAD IT shareholders.

32 *Related parties transactions*

Any commercial relations between the Group's companies are governed by normal market conditions.

The summary of income and costs, despite the credit and debit position at 31st December 2012 between the Group's subsidiaries, is shown in the specific note on management relations.



The following table shows the incidence of transactions with related parties on the respective balance entry.

Transaction incidence with related parties - Period 2012	Total	Related Parties	
		Absolute value	% on Tot.
A) Transaction or position incidence with related parties on entries in the Profit and Loss account			
Income from sales and services	50,037	1,680	3.4%
Service costs	(26,265)	(19,066)	72.6%
Labour costs	(19,050)	(434)	2.3%
Other administrative expenses	(1,155)	(827)	71.6%
B) Transaction or position incidence with related parties on entries in the Patrimonial situation			
Commercial credits and other credits	30,820	4,425	14.4%
TFR and pension funds	3,265	140	4.3%
Commercial debts	22,348	19,388	86.8%
Other debts	4,298	294	6.8%
C) Transaction or position incidence with related parties on financial flows			
Cashed dividends	277	277	100.0%

Revenues with related parties mainly concern services carried out towards subsidiaries companies (Euro 1,678 thousand) and Sicom (Euro 2 thousand).

Service costs towards related parties mainly include services carried out by subsidiaries companies (Euro 18,539 thousand) and Sicom (Euro 301 thousand), Board of Auditors fees (Euro 60 thousand) and translation and language training services supplied by a company partly owned by one of the CAD IT directors (Euro 134 thousand).

Labour costs to related parties regard remuneration to directors and managers with strategic responsibilities who are employees and remunerations to employees who have a family relationship or affinity with the CAD IT directors.

The other administrative expenses relating to related parties concern remunerations for their position paid to CAD IT directors.

Credits towards related parties are mainly made up of the parent company's credits towards subsidiaries (Euro 4,326 thousand).

Debts to related parties were mainly made up of commercial debts, for services (Euro 19,388 thousand), debts towards employees for pay and pay accruals (Euro 71 thousand) and severance indemnities (Euro 140 thousand) and debts towards Board Members (Euro 220 thousand).

Apart from the above relations, no other relations of an economic-patrimonial nature of any significant substance with correlated parties have been undertaken.



The following table shows the incidence of transactions with related parties for the 2011 financial period.

Transaction incidence with related parties - Period 2011	Total	Related Parties	
		Absolute value	% on Tot.
A) Transaction or position incidence with related parties on entries in the Profit and Loss account			
Income from sales and services	49,639	1,996	4.0%
Service costs	(26,181)	(18,752)	71.6%
Labour costs	(19,214)	(454)	2.4%
Other administrative expenses	(995)	(649)	65.2%
B) Transaction or position incidence with related parties on entries in the Patrimonial situation			
Commercial credits and other credits	32,929	5,639	17.1%
TFR and pension funds	3,362	110	3.3%
Commercial debts	22,456	19,455	86.6%
Other debts	4,514	161	3.6%
C) Transaction or position incidence with related parties on financial flows			
Cashed dividends	162	162	100.0%

33 Fees paid to members of the Board of Directors, Statutory Auditors and executives with strategic responsibilities

All remunerations during the financial period, under any title and in any form, paid by the company and by its controlled and associated companies, to members of the administration and controlling bodies, and to those managers with strategic responsibilities, are outlined in the *Remuneration Report*.

34 Guarantees provided

In regard to credit lines granted to CAD IT by banking institutes and not used at 31/12/2012, the company has set up a capitalisation warranty policy to the sum of Euro 2,305 thousand.

To guarantee the contractual fulfilments that the company and the Group have taken on for acquired services, bank suretyships or insurances have been provided to the total sum of Euro 5,735 thousand.

CAD IT has issued a comfort letter to the banking institute in reference to credit worthiness granted to the controlled company DQS S.r.l. amounting to Euro 1,250 thousand.

35 Other information

There have been no transactions or any non recurrent significant events, as defined in the Consob DEM/6064293 communication, in the present financial period or the previous one.

CAD IT has not drawn up any contracts containing clauses that depend on continual financial funding (*covenant*) nor any agreements where a subject – to whom a loan has been granted – must behave accordingly (*negative pledge*).

In accordance with Consob Notification no. DEM/11070007 of 5th August 2011 (which in turn refers to document ESMA no. 2011/266 of 28th July 2011) on the information to be supplied in financial reports concerning sovereign debt statements kept by listed companies, it is hereby declared that the Group does not hold any



bonds or loans issued by central or local governments or governmental bodies.

The present statutory financial statement was approved by the CAD IT S.p.A. Board of Directors on 14th March 2013 and will be an item for approval at the shareholders' meeting to be held on 29th April 2013.

36 *Important events since 31st December 2012*

There were no significant events subsequent to the date of this financial report.

For further information on the foreseeable development of company management, please refer to the specific paragraph in the management report.

ATTESTATION OF CONSOLIDATED FINANCIAL STATEMENT IN ACCORDANCE WITH ART. 154 BIS OF LEGISLATIVE DECREE NO. 58/98

1. The undersigned, Giuseppe Dal Cortivo, Chairman of the CAD IT S.p.A. Board of Directors, and Maria Rosa Mazzi, the manager responsible for drafting the CAD IT S.p.A. company accounting documents, hereby declare, bearing in mind the content of art. 154-bis, paragraphs 3 and 4 of legislative decree no. 58 of 24th February 1998 in terms of:

- the adequacy in relation to the characteristics of the company and
- the effective application,

of the administrative and accounting procedures for drafting the financial statements during the 2012 financial period.

2. Moreover, it is hereby declared that the financial statements:

- a) has been drafted in accordance with the international accounting standards (IFRS) – adopted by the European Union – in compliance with regulation (EC) no. 1606/2002 of the European Parliament and Council on 19th July 2002;
- b) corresponds to the results in the accounting books and documents;
- c) appropriately gives a true and correct representation of the Company's patrimonial, economic and financial situation.

3. The management report includes a reliable analysis of the management trend and result as well as the company's situation, together with a description of the main risks and uncertainties to which the company is exposed.

Verona, 14 March 2013

/f/ Giuseppe Dal Cortivo
On behalf of the Board of Director
The Chairman

/f/ Maria Rosa Mazzi
Manager in charge of drafting
the CAD IT S.p.A. accounting documents



ATTACHMENT 1 - INFORMATION IN ACCORDANCE WITH ART. 149-DUODECIES OF CONSOB ISSUER REGULATION

The following table, drafted in accordance with art. 149-duodecies of the Consob Issuer Regulation, shows the compensations regarding the 2012 financial period for auditing services and other services carried out by BDO S.p.A.; no services were carried out by entities belonging to its network.

<i>Type of service</i>	<i>Receiver</i>	<i>Subject that carried out the service</i>	<i>2012 financial period audit fees (in euro)</i>
Accounting audit	CAD IT S.p.A.	BDO S.p.A.	€ 12,874
Accounting audit	Subsidiaries	BDO S.p.A.	€ 45,652
Total			€ 58,526

The above compensations are adjusted annually in accordance with the Istat index, as provided for in the contract and in compliance with decisions made at the Shareholders' Meeting on 28.4.2006, which charged the audit company with the work.

ATTACHMENT 2 - SUMMARY FINANCIAL STATEMENTS OF CAD IT GROUP COMPANIES

SUMMARY FINANCIAL STATEMENTS OF THE CONSOLIDATED SUBSIDIARY COMPANIES INCLUDED IN THE CONSOLIDATION AREA

(article 2429 of the Italian Civil Code)

CAD SRL

REGISTERED OFFICE: Via Torricelli, 44/A - 37136 VERONA

QUOTA CAPITAL: € 295,500.00 fully paid in

% OF INVESTMENT OF CAD IT SPA: 100%

	<i>(in euro)</i>	31/12/2012	31/12/2011
TURNOVER		11,370,547	9,991,336
GROSS OPERATING RESULT		223,924	484,756
NET OPERATING PROFIT		202,874	472,754
NET FINANCIAL INCOME AND CHARGES		730	480
PROFIT BEFORE EXTRAORDINARY ITEMS AND TAXATION		203,604	473,234
NET PROFIT / (LOSS) FOR THE YEAR		250,440	100,890
NET TANGIBLE FIXED ASSETS		20,267	1,473
NET WORKING CAPITAL		5,583,924	3,818,903
NET INVESTED CAPITAL		3,385,409	1,884,638
EMPLOYEES' LEAVING ENTITLEMENT		2,218,782	1,935,738
EQUITY		3,422,034	1,951,892
NET SHORT-TERM FINANCIAL POSITION/(INDEBTEDNESS)		36,625	67,254



CESBE SRL**REGISTERED OFFICE:** Via Torricelli, 37 - 37136 VERONA**QUOTA CAPITAL:** € 10,400.00 fully paid in**% OF INVESTMENT OF CAD IT SPA:** 62.11%

	<i>(in euro)</i>	
	31/12/2012	31/12/2011
TURNOVER	3,989,516	3,991,857
GROSS OPERATING RESULT	352,922	422,931
NET OPERATING PROFIT	351,192	421,030
NET FINANCIAL INCOME AND CHARGES	1,142	1,338
PROFIT BEFORE EXTRAORDINARY ITEMS AND TAXATION	352,334	422,368
NET PROFIT / (LOSS) FOR THE YEAR	268,670	208,933
NET TANGIBLE FIXED ASSETS	4,825	5,894
NET WORKING CAPITAL	4,091,327	4,027,928
NET INVESTED CAPITAL	3,452,652	3,469,102
EMPLOYEES' LEAVING ENTITLEMENT	643,500	564,720
EQUITY	3,488,934	3,540,266
NET SHORT-TERM FINANCIAL POSITION/(INDEBTEDNESS)	36,282	71,164

DQS SRL**REGISTERED OFFICE:** Largo Duranti Lido, 1 - 00128 ROMA**QUOTA CAPITAL:** € 11,000.00 fully paid in**% OF INVESTMENT OF CAD IT SPA:** 100%

	<i>(in euro)</i>	
	31/12/2012	31/12/2011
TURNOVER	2,730,495	3,457,436
GROSS OPERATING RESULT	180,541	263,248
NET OPERATING PROFIT	164,295	199,356
NET FINANCIAL INCOME AND CHARGES	(40,112)	(61,323)
PROFIT BEFORE EXTRAORDINARY ITEMS AND TAXATION	124,183	138,033
NET PROFIT / (LOSS) FOR THE YEAR	81,094	2,883
NET TANGIBLE FIXED ASSETS	88,161	99,356
NET WORKING CAPITAL	854,146	1,798,330
NET INVESTED CAPITAL	596,178	1,533,878
EMPLOYEES' LEAVING ENTITLEMENT	346,129	363,808
EQUITY	105,976	24,885
NET SHORT-TERM FINANCIAL POSITION/(INDEBTEDNESS)	(339,296)	(1,468,993)



SMART LINE SRL**REGISTERED OFFICE:** Via Torricelli 44/A – 37136 VERONA**QUOTA CAPITAL:** € 102,700.00 fully paid in**% OF INVESTMENT OF CAD IT SPA:** 51.05%

	<i>(in euro)</i>	31/12/2012	31/12/2011
TURNOVER		1,824,234	1,502,034
GROSS OPERATING RESULT		465,275	239,254
NET OPERATING PROFIT		408,055	100,574
NET FINANCIAL INCOME AND CHARGES		8	37
PROFIT BEFORE EXTRAORDINARY ITEMS AND TAXATION		408,063	100,611
NET PROFIT / (LOSS) FOR THE YEAR		265,506	38,239
NET TANGIBLE FIXED ASSETS		186,107	237,351
NET WORKING CAPITAL		1,198,702	852,724
NET INVESTED CAPITAL		1,059,084	793,148
EMPLOYEES' LEAVING ENTITLEMENT		325,725	296,927
EQUITY		1,073,943	808,437
NET SHORT-TERM FINANCIAL POSITION/(INDEBTEDNESS)		14,859	15,289

ELIDATA SRL**REGISTERED OFFICE:** Via Sanadolo, 19 - Caglione d'Adda - LO**QUOTA CAPITAL:** € 20,000.00 fully paid in**% OF INVESTMENT OF CAD IT SPA:** 51%

	<i>(in euro)</i>	31/12/2012	31/12/2011
TURNOVER		1,326,919	1,387,858
GROSS OPERATING RESULT		235,304	403,917
NET OPERATING PROFIT		202,938	374,251
NET FINANCIAL INCOME AND CHARGES		581	1,486
PROFIT BEFORE EXTRAORDINARY ITEMS AND TAXATION		203,519	375,737
NET PROFIT / (LOSS) FOR THE YEAR		121,706	223,626
NET TANGIBLE FIXED ASSETS		304,200	155,080
NET WORKING CAPITAL		641,417	236,217
NET INVESTED CAPITAL		821,367	297,983
EMPLOYEES' LEAVING ENTITLEMENT		124,250	93,314
EQUITY		1,084,018	962,311
NET SHORT-TERM FINANCIAL POSITION/(INDEBTEDNESS)		302,709	688,773

DATAFOX SRL**REGISTERED OFFICE:** Via Torricelli 44/A – 37136 VERONA**QUOTA CAPITAL:** € 99,999.00 fully paid in**% OF INVESTMENT OF CAD IT SPA:** 51%

	<i>(in euro)</i>	
	31/12/2012	31/12/2011
TURNOVER	512,111	464,832
GROSS OPERATING RESULT	53,414	18,548
NET OPERATING PROFIT	50,099	15,931
NET FINANCIAL INCOME AND CHARGES	107	247
PROFIT BEFORE EXTRAORDINARY ITEMS AND TAXATION	50,206	16,178
NET PROFIT / (LOSS) FOR THE YEAR	40,818	4,072
NET TANGIBLE FIXED ASSETS	7,135	7,270
NET WORKING CAPITAL	232,864	182,852
NET INVESTED CAPITAL	213,517	168,892
EMPLOYEES' LEAVING ENTITLEMENT	26,482	21,230
EQUITY	218,280	177,461
NET SHORT-TERM FINANCIAL POSITION/(INDEBTEDNESS)	4,763	8,569



**SUMMARY FINANCIAL STATEMENTS OF THE CONSOLIDATED
INDIRECT SUBSIDIARY COMPANIES INCLUDED IN THE CONSOLIDATION AREA**
(article 2429 of the Italian Civil Code)

TECSIT SRL**REGISTERED OFFICE:** Via Silvio D'Amico, 40 - 00145 ROMA**QUOTA CAPITAL:** € 75,000.00 fully paid in**% OF INVESTMENT OF CAD IT:** 70%

	<i>(in euro)</i>	31/12/2012	31/12/2011
TURNOVER		396,605	575,825
GROSS OPERATING RESULT		44,754	30,369
NET OPERATING PROFIT		42,927	27,837
NET FINANCIAL INCOME AND CHARGES		(21,964)	(20,291)
PROFIT BEFORE EXTRAORDINARY ITEMS AND TAXATION		20,963	7,546
NET PROFIT / (LOSS) FOR THE YEAR		410	185
NET TANGIBLE FIXED ASSETS		5,471	4,538
NET WORKING CAPITAL		290,737	270,967
NET INVESTED CAPITAL		291,518	263,933
EMPLOYEES' LEAVING ENTITLEMENT		4,690	11,572
EQUITY		51,780	51,370
NET SHORT-TERM FINANCIAL POSITION/(INDEBTEDNESS)		(239,738)	(212,563)



SUMMARY FINANCIAL STATEMENTS OF THE ASSOCIATED COMPANIES
(article 2429 of the Italian Civil Code)

SICOM SRL**REGISTERED OFFICE:** Via Verdi, 15/a - 46019 Viadana (MN)**QUOTA CAPITAL:** € 10,400.00 fully paid in**% OF INVESTMENT OF CAD IT:** 25%

	<i>(in euro)</i>	31/12/2012	31/12/2011
TURNOVER		3,534,459	3,025,108
GROSS OPERATING RESULT		1,063,579	997,430
NET OPERATING PROFIT		1,050,225	983,650
NET FINANCIAL INCOME AND CHARGES		3,695	3,471
PROFIT BEFORE EXTRAORDINARY ITEMS AND TAXATION		1,053,920	987,121
NET PROFIT / (LOSS) FOR THE YEAR		684,761	651,336
NET TANGIBLE FIXED ASSETS		450,794	456,312
NET WORKING CAPITAL		(576,522)	(384,001)
NET INVESTED CAPITAL		(325,905)	(80,363)
EMPLOYEES' LEAVING ENTITLEMENT		200,177	152,674
EQUITY		1,369,562	1,318,802
NET SHORT-TERM FINANCIAL POSITION/(INDEBTEDNESS)		1,695,467	1,399,165

Auditor's report on the financial statements
in accordance with articles 14 and 16 of legislative decree n. 39 of 27 January 2010
(This report has been translated from the original Italian text
which was issued in accordance with the Italian legislation)

To the shareholders of
CAD IT S.p.A.

1. We have audited the financial statements including the statement of financial position, the income statement, the statement of comprehensive income, the statement of changes in equity, the statement of cash flows and the related explanatory notes, of CAD IT S.p.A. as of and for the year ended December 31, 2012. These financial statements prepared in accordance with International Financial Reporting Standards as adopted by the European Union and the requirements of national regulations issued pursuant to art. 9 of Italian Legislative Decree n. 38/2005 are the responsibility of the Company's Directors. Our responsibility is to express an opinion on these financial statements based on our audit.
2. We conducted our audit in accordance with the auditing standards recommended by Consob, the Italian Commission for Listed Companies and the Stock Exchange. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement and are, as a whole, reliable. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by the Directors, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

For the opinion on the financial statements of prior year, the data of which are presented for comparative purposes, reference should be made to our auditor's report issued on March 23, 2012.

3. In our opinion, the statutory financial statements of CAD IT S.p.A. as of December 31, 2012 comply with International Financial Reporting Standards as adopted by European Union and the requirements of national regulations issued pursuant to art. 9 of legislative decree n. 38/2005; therefore, they are clearly stated and give a true and fair view of the financial position, the results of the operations and the cash flows of CAD IT S.p.A. for the year then ended.
4. The Directors of CAD IT S.p.A. are responsible for the preparation of the report on operations and the annual report on corporate governance and ownership structures, published in investor relations section of CAD IT S.p.A. web site, in accordance with the applicable laws and regulations. Our responsibility is to express an opinion on the consistency of the report on operations and of the information provided by paragraph 1, letters c), d), f), l), m) and paragraph 2, letter b) of art. 123-bis of legislative decree n. 58/1998 included in the annual report on corporate governance and ownership structures, with the financial statements, as required by law. For this purpose, we have performed the procedures required under Auditing Standard n. 001 issued by the Italian Accounting Profession (CNDCEC) and recommended by CONSOB. In our opinion, the report on operations and the information provided by paragraph 1, letters c), d), f), l), m) and paragraph 2, letter b) of art. 123-bis of legislative decree n. 58/1998, included in the annual report on corporate governance and ownership structures, are consistent with the financial statements of CAD IT S.p.A. as of December 31, 2012.

Bari, Bologna, Brescia, Cagliari, Firenze, Genova, Milano, Napoli, Padova, Palermo, Pescara, Roma, Torino, Verona

BDO S.p.A. - Sede Legale: Largo Augusto, 8 - 20122 Milano - Capitale Sociale Euro 100.000 i.v.
Codice Fiscale, Partita IVA e Registro Imprese di Milano n. 01795620150 - R.E.A. Milano 779346 - Iscritta all'Albo Speciale CONSOB delle Società di Revisione

BDO S.p.A., società per azioni italiana, è membro di BDO International Limited, società di diritto inglese (company limited by guarantee), e fa parte della rete internazionale BDO, network di società indipendenti.



Verona, March 18, 2013

BDO S.p.A.

Signed by:
Alessandro Gigliarano
(Director)

CAD IT S.p.A.

Sede in Verona (VR) Via Torricelli. 44/a

Capitale sociale Euro 4.669.600,00 i.v.

Codice fiscale e numero iscrizione Registro Imprese di Verona 01992770238

Relazione del Collegio Sindacale all'assemblea degli azionisti
(ai sensi dell'articolo 153 D. Lgs. 58/1998 e dell'articolo 2429 del c.c.)

All'Assemblea degli Azionisti della Società CAD IT S.p.A.

L'art. 153 del D.Lgs. 24.2.1998 n. 58 prevede l'obbligo per il Collegio Sindacale di riferire all'assemblea, convocata per l'approvazione del bilancio di esercizio, sull'attività di vigilanza svolta, sulle omissioni e sui fatti censurabili rilevati, nonché la facoltà di fare proposte in ordine al bilancio, alla sua approvazione ed alle materie di propria competenza.

A tale disposizione normativa adempiamo con la presente relazione, anche nel rispetto dell'art. 2429, comma 2, Codice Civile.

Nel corso dell'esercizio chiuso al 31/12/2012 abbiamo svolto l'attività di vigilanza prevista dalla legge, tenuto conto dei principi di comportamento del Collegio Sindacale raccomandati dai Consigli Nazionali dei Dottori Commercialisti ed Esperti Contabili, riscontrando l'osservanza delle norme di legge e dello statuto in ordine alla gestione nonché alla formazione e all'impostazione del bilancio d'esercizio, di quello consolidato e delle relative relazioni.

La società è capogruppo e sottopone quindi al controllo e coordinamento (art. 2497-bis del Codice Civile) altre società individuate nel bilancio d'esercizio chiuso al 31/12/2012.

Abbiamo avuto contatti con il collegio sindacale delle controllate, ove nominato, o con i rappresentanti nei vari consigli di amministrazione delle controllate ove presenti e non sono emersi dati ed informazioni rilevanti che debbano essere evidenziati nella presente relazione.

In particolare, anche in osservanza alle indicazioni fornite dalla Consob, con comunicazioni n. 1025564 del 6 aprile 2001; n. 3021582 del 4 aprile 2003 e n. 6031329 del 7 aprile 2006, riferiamo quanto segue:

- abbiamo vigilato sull'osservanza della legge e dello statuto sociale;
- abbiamo partecipato alle riunioni dell'assemblea e del Consiglio di Amministrazione e ottenuto dagli amministratori, con periodicità almeno trimestrale, informazioni sull'attività svolta, sull'andamento della gestione e sulla prevedibile evoluzione, sulle operazioni di maggior rilievo economico, finanziario e patrimoniale deliberate e poste in essere nell'esercizio dalla Società e dalle sue controllate e possiamo ragionevolmente affermare che le azioni deliberate e poste in essere sono conformi alla legge ed allo statuto sociale e non appaiono manifestamente imprudenti, azzardate, in potenziale conflitto di interesse o in contrasto con le delibere assunte dall'assemblea o tali da compromettere l'integrità del patrimonio sociale;

- abbiamo acquisito conoscenza e vigilato, per quanto di nostra competenza, sull'adeguatezza della struttura organizzativa della società e sul rispetto dei principi di corretta amministrazione, tramite raccolta di informazioni dai responsabili della funzione organizzativa, dal dirigente preposto alla redazione dei documenti contabili societari e incontri con responsabili della società di revisore ai fini del reciproco scambio di dati ed informazioni rilevanti e a tale riguardo non abbiamo osservazioni da riferire;
- abbiamo espresso il nostro parere con riferimento alle proposte di remunerazione in particolare degli Amministratori Esecutivi e di quelli investiti di particolari cariche;
- abbiamo vigilato sull'adeguatezza delle disposizioni impartite dalla società alle società controllate, ai sensi dell'articolo 114, comma 2, del D. Lgs. 58/1998, affinché le stesse forniscano tutte le notizie necessarie per adempiere agli obblighi di comunicazioni previsti dalla legge. La società ha altresì impartito adeguate disposizioni ai fini della tempestività delle informazioni necessarie agli obblighi di comunicazione previsti dalla Legge ai sensi degli artt. 184 – 187 quinquies del D. Lgs. 58/1998 in tema di market abuse;
- abbiamo constatato che nel corso del 2012 non vi sono state significative variazioni organizzative aziendali nel Gruppo;
- diamo atto che i criteri di valutazione illustrati nelle Note al bilancio sono sostanzialmente omogenei con quelli utilizzati per la redazione del bilancio dell'esercizio precedente;
- l'iscrizione dei costi di sviluppo fra le attività immateriali è avvenuta con il nostro consenso ai sensi dell'art. 2426 c.c.;
- abbiamo valutato e vigilato sull'adeguatezza della struttura amministrativa del sistema di controllo interno che riteniamo adeguato alle esigenze societarie. Nel corso dell'esercizio abbiamo avuto periodici incontri con i responsabili del controllo interno e con l'internal auditor independent che ci hanno informato sugli esiti degli accertamenti compiuti presso la capogruppo ed alcune controllate;
- abbiamo valutato e vigilato sull'adeguatezza del sistema amministrativo – contabile, nonché sulla sua affidabilità a rappresentare correttamente i fatti di gestione, sia mediante l'ottenimento di informazioni dal dirigente preposto alla redazione dei documenti contabili societari e dai responsabili delle rispettive funzioni, sia mediante l'esame dei documenti aziendali che mediante l'analisi dei risultati del lavoro svolto dalla società di revisione, vigilando altresì sull'attività del preposto al controllo interno, e a tale riguardo non abbiamo informazioni particolari da riferire;
- non abbiamo rilevato l'esistenza di operazioni atipiche e/o inusuali anche infragruppo o con parti correlate;
- diamo atto che la società aderisce al sistema di tassazione del consolidato fiscale nazionale;

- in ordine alle operazioni di natura infragruppo o con parti correlate, le stesse sono state adeguatamente descritte sia nelle note di bilancio, nell'apposito prospetto, che nelle relazioni sulla gestione e ad esse Vi rimandiamo in ordine alle caratteristiche e alla rilevanza economica. Le suddette operazioni risultano eseguite a condizioni di mercato, condotte in termini di coerenza strategica, di affidabilità economica e di atteso ritorno per la Società. Gli effetti economici, patrimoniali e finanziari derivanti dai rapporti con parti correlate sono debitamente illustrati al punto 32 delle note di bilancio. Le stesse informazioni sono altresì contenute al punto 38 delle note di bilancio consolidato al netto delle elisioni effettuate dei rapporti infragruppo;
- in data 18 marzo 2013 la società di revisione ha inviato le relazioni al Bilancio d'esercizio ed al Bilancio consolidato, esprimendo un giudizio senza rilievi sui documenti di bilancio;
- l'adesione della Società al Codice di Autodisciplina, predisposto dal Comitato per la Corporate Governance e promosso da Borsa Italiana S.p.A., e le modalità di attuazione delle regole di governo societario, sono illustrate nell'apposita relazione annuale del consiglio di amministrazione.
In particolare abbiamo verificato i requisiti di indipendenza previsti dall'articolo 148, terzo comma, lettera c) del TUF e la corretta applicazione dei criteri e delle procedure di accertamento adottati dal consiglio per valutare l'indipendenza dei propri membri;
- diamo atto che la società, come indicato nella relazione sulla gestione, ha ottemperato agli obblighi relativi alla privacy secondo le disposizioni del D. Lgs. 196/2003 relativamente al trattamento dei dati personali ed ha provveduto alla revisione annuale del documento Programmatico sulla Sicurezza;
- diamo atto che la società ha adottato il modello di organizzazione e gestione per la prevenzione dei reati previsti dal D. Lgs. 8.6.2001, n. 231 concernente la responsabilità amministrativa della società per reati commessi dai propri dipendenti e collaboratori e ha perseguito, attraverso l'Organo di Vigilanza appositamente costituito, azioni ispettive sui processi e procedure per valutare le persistenza dei requisiti di prevenzione dei reati rilevanti ai fini del citato Decreto;
- alla società di revisione risultano conferiti i seguenti incarichi:
 - o per la controllante CAD IT S.p.A.: revisione del bilancio d'esercizio, di quello consolidato, revisione contabile limitata relativa al bilancio consolidato semestrale e controllo contabile ex artt. 155 e 156 D. Lgs. 58/1998;
 - o per tre controllate: revisione contabile del bilancio di esercizio anche ai fini del consolidamento, ex artt. 155 e 156 D. Lgs. 58/1998;
 - o sottoscrizione delle dichiarazioni fiscali per l'attività di propria competenza, per la capogruppo e le quattro controllate.



La remunerazione per tutti gli incarichi sopracitati è ricompresa nell'importo complessivo approvato in sede di delibera assembleare;

- l'attività di vigilanza sopra descritta è stata svolta in n. 7 (sette) riunioni del Collegio nonché assistendo alle riunioni del Consiglio di Amministrazione a norma dell'articolo 149, comma 2, del D. Lgs. 58/1998, che sono state tenute in numero di 5 (cinque), ad un'assemblea dei soci, a 4 (quattro) riunioni del comitato di controllo e rischi.
- nel corso del 2012 non sono pervenute denunce di cui all'articolo 2408 codice civile o esposti da parte di azionisti;
- il collegio sindacale e la società di revisione in applicazione di quanto previsto dall'articolo 150 del D.Lgs 58/2008, hanno provveduto a scambiarsi dati ed informazioni rilevanti per l'espletamento dei rispettivi compiti;
- nel corso dell'attività di vigilanza svolta e sulla base delle informazioni ottenute dalla società di revisione, non sono state rilevate omissioni, fatti censurabili, irregolarità o comunque fatti significativi tali da richiederne la segnalazione agli organi di controllo e vigilanza o la menzione nella presente relazione.

Alla data di redazione della presente relazione non risultano comunicati dalla società di revisione rilievi in ordine:

- o all'adeguatezza dell'organizzazione presso la Capogruppo per quanto riguarda l'afflusso delle informazioni e le procedure di consolidamento;
- o alla corretta applicazione dei principi contabili adottati.

Per quanto concerne il bilancio d'esercizio, che presenta un utile di Euro 2.893 migliaia, abbiamo verificato l'osservanza delle norme di legge regolanti la sua impostazione e formazione, mediante i controlli da noi esercitati, nei limiti della nostra competenza, di cui all'art. 149 D.Lgs 24.02.1998 n. 58 e le informazioni forniteci dalla società di revisione.

In particolare abbiamo accertato che non sono state esercitate deroghe di cui all'art. 2423 comma 4 Codice Civile.

La relazione sulla gestione al bilancio, illustra adeguatamente la situazione economica, patrimoniale, finanziaria, nonché l'andamento della gestione anche dopo la chiusura dell'esercizio della società. Nella relazione sono, inoltre, debitamente contenute le ulteriori informazioni richieste dall'articolo 1 del D. Lgs. 32/2007, in relazione alle quali il collegio sindacale ritiene che siano stati rispettati i presupposti di legge.

Tenuto conto di quanto evidenziato e per quanto di nostra competenza riteniamo il bilancio suscettibile della Vostra approvazione, unitamente alla proposta del consiglio di amministrazione sulla destinazione dell'utile.

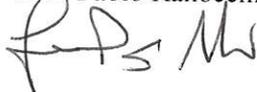
Verona, li 18 marzo 2013

Il Collegio Sindacale

Riccardo Ferrari

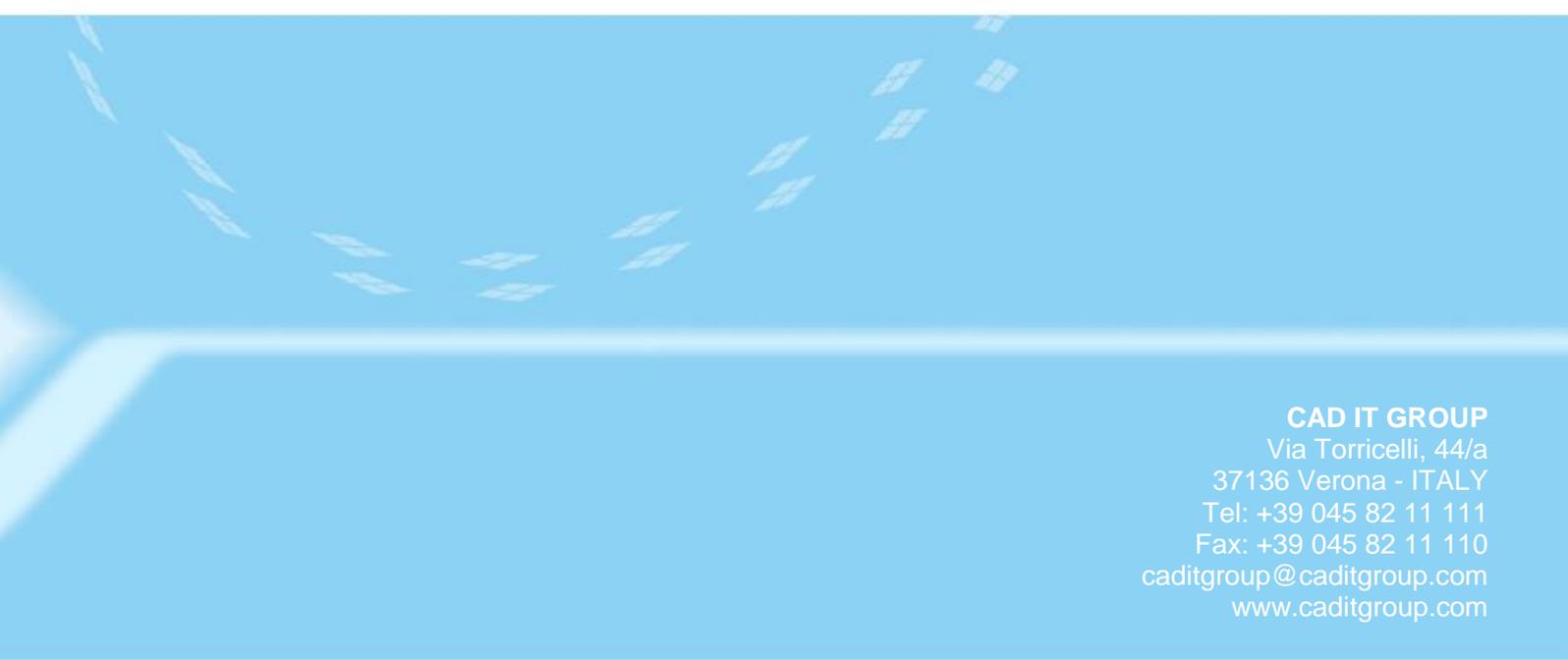


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